

COMPASS

Acadiana
Market Report
2024 Quarter 2



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Acadiana: This region is comprised of Acadia, St Landry, St Martin, Lafayette, Iberia, and Vermilion Parishes.

Out of Parish: This would include Acadia, St Landry, St Martin, Iberia, and Vermilion Parishes – all Parishes in Acadiana EXCEPT Lafayette Parish

Q1: First quarter of the year (January-March)

Q2: Second quarter of the year (April-June)

Q3: Third quarter of the year (July-September)

Q4: Fourth quarter of the year (October-December)

Unit: Accounts for one transaction.

Dollar Volume: The total of all Sales Prices.

Number Active: The number of listings for sale which are currently being marketed but do not yet have a purchase agreement. This number is pulled as of the last day of the report month.

Number Pending: The number of current listings for which a contract has been signed but not yet closed. This number is pulled as of the last day of the report month.

Number Sold: The number of properties that have gone to a closing in the last month.

Average Days on Market (DOM): The average marketing period of currently active listings.

List/Sold Price %: When a property is listed on the market, the list price may change couple times before it gets sold. List/Sold Price % represents the percentage difference between sold price and list price of sold properties.

Resale/Existing: Residential properties that are 1 year or older.

New Construction: Residential properties that are proposed construction, under construction, and new construction >1 year old.

Average Sales Price: The average price for which a property sold.

Months of Inventory: An estimate of how fast listings are currently selling measured in months. *(For example, if 100 properties sell per month and there are 800 properties for sale – there is an 8 month supply of inventory before counting the additional properties that will come on the market.)*

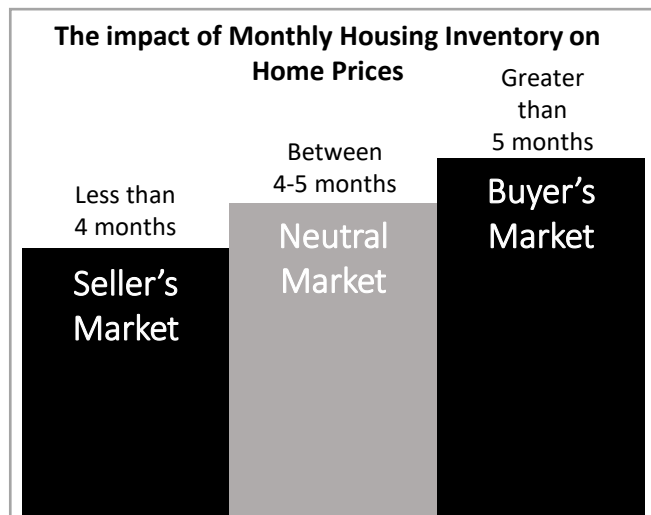
Market Penetration: The extent to which a company is recognized in a particular market.

Year to Date (YTD): a term covering the period between the beginning of the year and the present

Seller's Market: occurs when the housing demand exceeds the supply

Neutral Market: the number of buyers and sellers in the marketplace are equalized

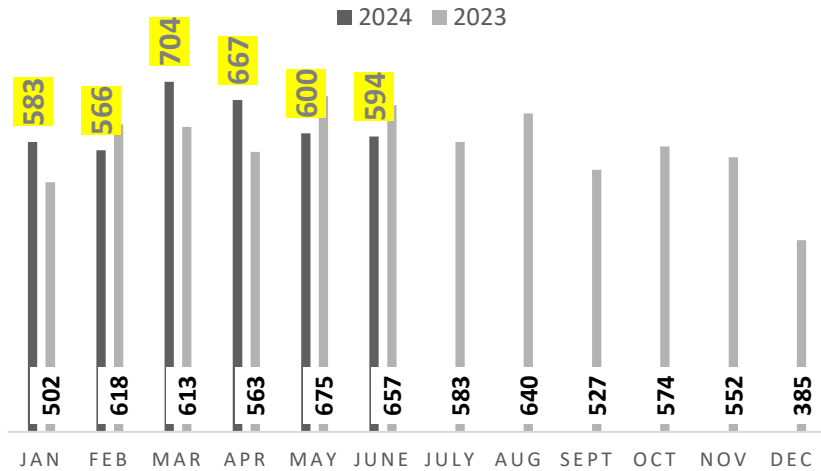
Buyer's Market: housing market where the supply exceeds the demand



Acadiana



Acadiana New Listings

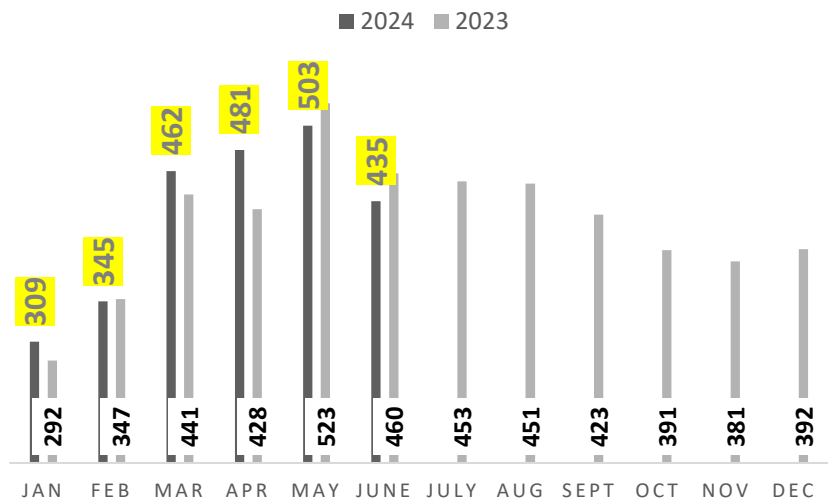


In June 2024 there were 594 new Residential listings in Acadiana. That is a **decrease** of 10% from new listings in June of 2023 and a **decrease** of 1% from new listings in May 2024. Total for 2024 YTD is 3,714 versus 3,628 in 2023 which is a 2% **increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

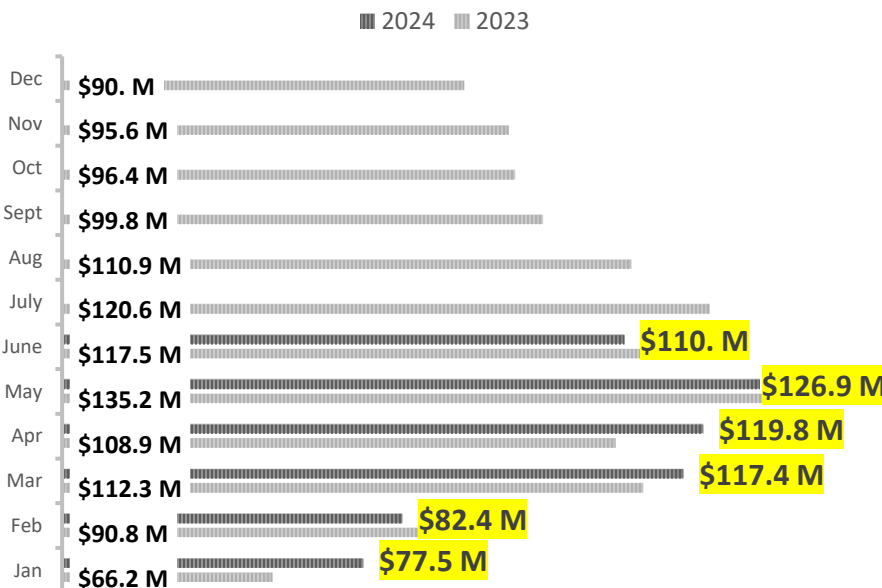
Acadiana Closed Sales

In June 2024 there were 435 total Residential sales in Acadiana. That is a **decrease** of 5% from units sold in June of 2023, and a **decrease** of 14% from units sold in May 2024. Total for 2024 YTD is 2,535 versus 2,491 in 2023 which is a 2% **increase**. Average days on market in the month of June across Acadiana was 68.



Acadiana Dollar Volume

In June 2024, the total Residential closed volume was \$110,015,220 across Acadiana. That is a 6% **decrease** from June 2023, and a **decrease** of 13% from May 2024. Total for 2024 YTD is \$633,962,290 versus \$630,862,508 in 2023 which is a <1% **increase**. Average Sales Price in June across Acadiana was \$252,908.



Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	14	4	1.7
\$20,000-\$29,999	19	9	2.8
\$30,000-\$39,999	26	18	4.2
\$40,000-\$49,999	20	12	3.6
\$50,000-\$59,999	40	22	3.3
\$60,000-\$69,999	31	30	5.8
\$70,000-\$79,999	50	32	3.8
\$80,000-\$89,999	38	28	4.4
\$90,000-\$99,999	44	38	5.2
\$100,000-\$109,999	40	27	4.1
\$110,000-\$119,999	50	29	3.5
\$120,000-\$129,999	54	45	5.0
\$130,000-\$139,999	74	33	2.7
\$140,000-\$149,999	60	25	2.5
\$150,000-\$159,999	74	41	3.3
\$160,000-\$169,999	56	43	4.6
\$170,000-\$179,999	78	32	2.5
\$180,000-\$189,999	102	49	2.9
\$190,000-\$199,999	74	53	4.3
\$200,000-\$219,999	192	100	3.1
\$220,000-\$239,999	292	229	4.7
\$240,000-\$259,999	258	183	4.3
\$260,000-\$279,999	166	121	4.4
\$280,000-\$299,999	117	96	4.9
\$300,000-\$349,999	165	179	6.5
\$350,000-\$399,999	141	106	4.5
\$400,000-\$449,999	62	62	6.0
\$450,000-\$499,999	49	70	8.6
\$500,000-\$549,999	37	27	4.4
\$550,000-\$599,999	27	37	8.2
\$600,000-\$699,999	26	32	7.4
\$700,000-\$799,999	19	37	11.7
\$800,000-\$899,999	13	22	10.2
\$900,000-\$999,999	9	19	12.7
\$1,000,000 & over	18	56	18.7
	2535	1946	4.6

\$0 - \$149,999:

22% of all sales reported in this range

18% of all active listings

560 total sales vs 352 actives

3.77 - month supply of inventory

\$150,000 - \$299,999:

56% of all sales reported in this range

49% of all active listings

1409 total sales vs 947 actives

4.03 - month supply of inventory

\$300,000 and above:

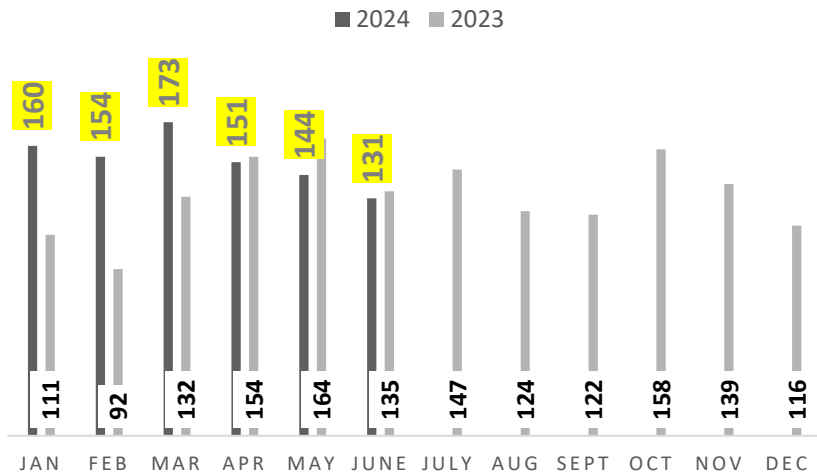
22% of all sales reported in this range

33% of all active listings

566 total sales vs 647 actives

6.86 - month supply of inventory

Acadiana New Construction New Listings

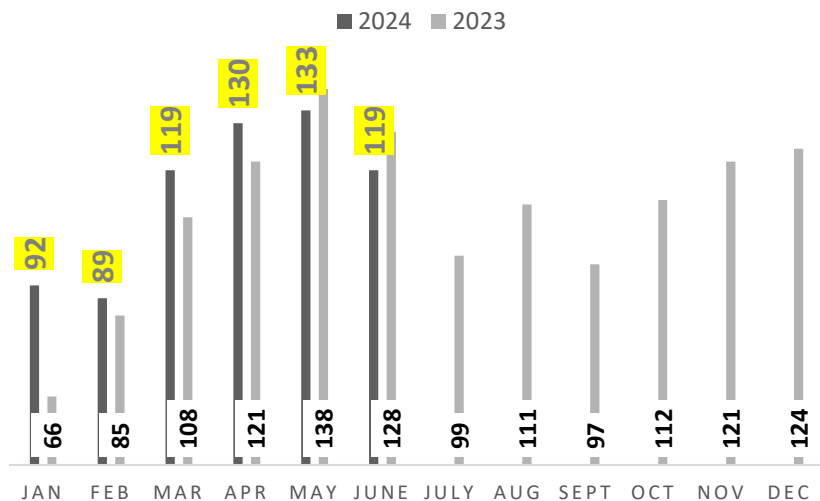


In June 2024 there were 131 new construction listings in Acadiana. That is a **decrease** of 3% from new listings in June 2023, and a **decrease** of 9% from new listings in May 2024. Total for 2024 YTD is 913 versus 788 in 2023 which is a 14% **increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

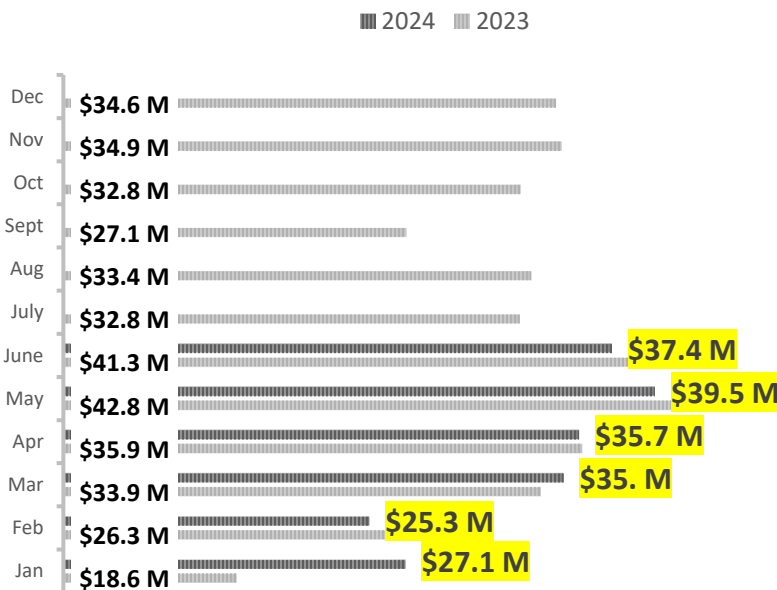
Acadiana New Construction Closed Sales

In June 2024 there were 119 total new construction sales in Acadiana. That is a **decrease** of 7% from units sold in June of 2023, and a **decrease** of 11% from units sold in May 2024. Total for 2024 YTD is 682 versus 646 in 2023 which is a 5% **increase**. Average days on market in the month of June for new construction across Acadiana was 113.



Acadiana New Construction Dollar Volume

In June 2024, the total new construction closed volume was \$37,403,871 across Acadiana. That is an 9% **decrease** from June 2023, and a **decrease** of 5% from May 2024. Total for 2024 YTD is \$200,044,283 versus \$198,873,307 in 2023 which is a <1% **increase**. Average Sales Price in June for new construction across Acadiana was \$314,318.



Acadiana New Construction Price Points – June 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	1	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	1	0	0.0
\$150,000-\$159,999	1	1	6.0
\$160,000-\$169,999	1	2	12.0
\$170,000-\$179,999	1	3	18.0
\$180,000-\$189,999	19	13	4.1
\$190,000-\$199,999	5	14	16.8
\$200,000-\$219,999	60	39	3.9
\$220,000-\$239,999	151	129	5.1
\$240,000-\$259,999	138	110	4.8
\$260,000-\$279,999	78	64	4.9
\$280,000-\$299,999	54	48	5.3
\$300,000-\$349,999	54	81	9.0
\$350,000-\$399,999	53	29	3.3
\$400,000-\$449,999	14	23	9.9
\$450,000-\$499,999	17	12	4.2
\$500,000-\$549,999	10	10	6.0
\$550,000-\$599,999	5	14	16.8
\$600,000-\$699,999	6	9	9.0
\$700,000-\$799,999	5	12	14.4
\$800,000-\$899,999	3	6	12.0
\$900,000-\$999,999	3	5	10.0
\$1,000,000 & over	3	7	14.0
	682	632	5.6

\$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

1 total sales vs 1 actives

6.00 - month supply of inventory

\$150,000 - \$299,999:

74% of all sales reported in this range

67% of all active listings

508 total sales vs 423 actives

5.00 - month supply of inventory

\$300,000 and above:

25% of all sales reported in this range

33% of all active listings

173 total sales vs 208 actives

7.21 - month supply of inventory

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	3628	3714	2%
Closed Sales	2491	2535	2%
Days on Market	73	70	-4%
Average Sales Price	\$254,426	\$251,831	-1%

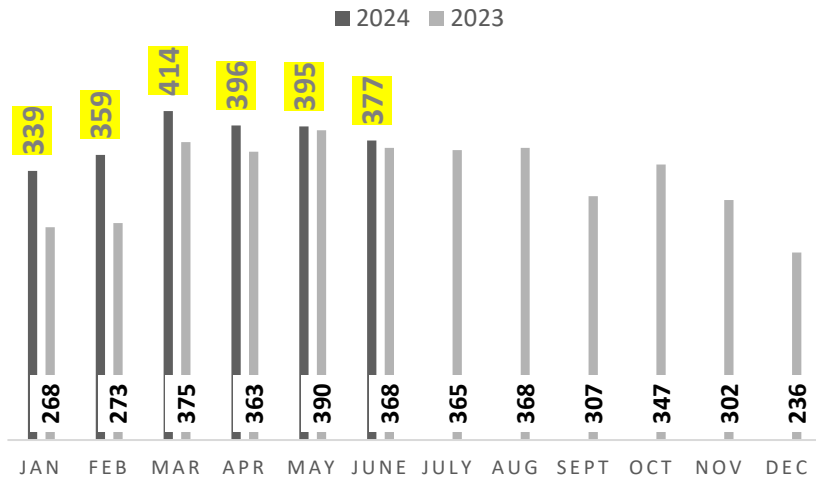
Acadiana New Construction Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	788	913	16%
Closed Sales	646	682	6%
Days on Market	123	107	-13%
Average Sales Price	\$305,925	\$293,174	-4%

Lafayette Parish



Lafayette New Listings

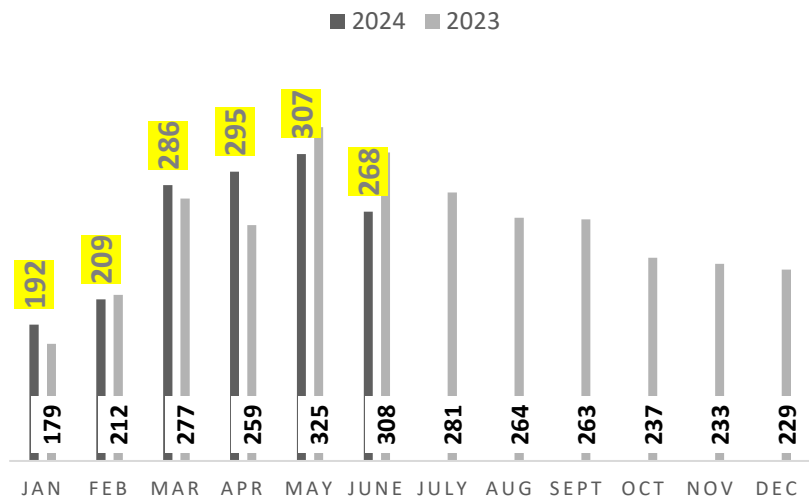


In June 2024 there were 377 new Residential listings in in Lafayette Parish. That is in **increase** of 2% from new listings in June 2023 but a **decrease** of 5% from new listings in May 2024. Total for 2024 YTD is 2,280 versus 2,037 in 2023 which is an 11% **increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

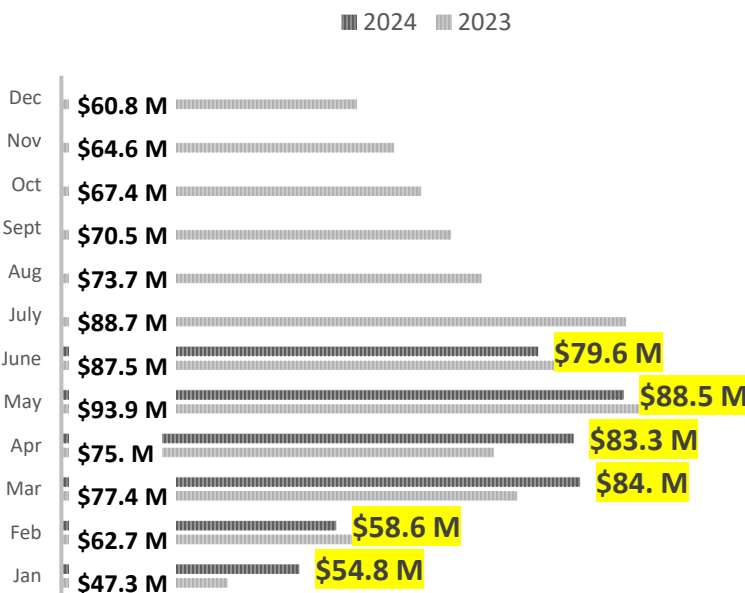
Lafayette Closed Sales

In June 2024 there were 268 total Residential sales in Lafayette Parish. That is a **decrease** of 13% from units sold in June of 2023, and a **decrease** of 13% from units sold in May 2024. Total for 2024 YTD is 1,557 versus 1,560 in 2023 which is a <1% **decrease**. Average days on market in the month of June in Lafayette Parish was 74



Lafayette Dollar Volume

In June 2024, the total Residential closed volume was \$79,607,122 in Lafayette Parish. That is a 9% **decrease** from June 2023, and a **decrease** of 10% from May 2024. Total for 2024 YTD is \$448,797,086 versus \$443,900,049 in 2023 which is a 1% **increase**. Average Sales Price in June in Lafayette Parish was \$297,041.



Lafayette Parish Price Points – June 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	1	1	6.0
\$20,000-\$29,999	0	1	***
\$30,000-\$39,999	3	0	0.0
\$40,000-\$49,999	5	1	1.2
\$50,000-\$59,999	7	6	5.1
\$60,000-\$69,999	9	3	2.0
\$70,000-\$79,999	20	3	0.9
\$80,000-\$89,999	18	7	2.3
\$90,000-\$99,999	17	9	3.2
\$100,000-\$109,999	22	11	3.0
\$110,000-\$119,999	16	9	3.4
\$120,000-\$129,999	21	9	2.6
\$130,000-\$139,999	30	7	1.4
\$140,000-\$149,999	24	7	1.8
\$150,000-\$159,999	27	14	3.1
\$160,000-\$169,999	28	12	2.6
\$170,000-\$179,999	39	10	1.5
\$180,000-\$189,999	61	30	3.0
\$190,000-\$199,999	46	28	3.7
\$200,000-\$219,999	113	52	2.8
\$220,000-\$239,999	187	121	3.9
\$240,000-\$259,999	183	124	4.1
\$260,000-\$279,999	127	100	4.7
\$280,000-\$299,999	90	62	4.1
\$300,000-\$349,999	129	142	6.6
\$350,000-\$399,999	112	63	3.4
\$400,000-\$449,999	50	48	5.8
\$450,000-\$499,999	41	45	6.6
\$500,000-\$549,999	30	21	4.2
\$550,000-\$599,999	22	29	7.9
\$600,000-\$699,999	25	22	5.3
\$700,000-\$799,999	16	29	10.9
\$800,000-\$899,999	13	17	7.8
\$900,000-\$999,999	9	12	8.0
\$1,000,000-\$1,499,999	13	24	11.1
\$1,500,000-\$1,999,999	1	7	42.0
\$2,000,000 & over	2	8	24.0
	1557	1094	4.2

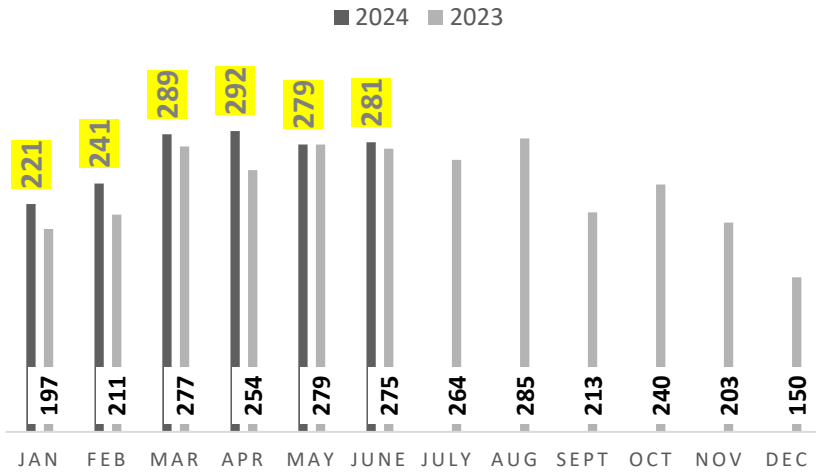
\$0 - \$149,999:
 12% of all sales reported in this range
 7% of all active listings
 193 total sales vs 74 actives
 2.30 - month supply of inventory

\$150,000 - \$299,999:
 58% of all sales reported in this range
 51% of all active listings
 901 total sales vs 553 actives
 3.68 - month supply of inventory

\$300,000 and above:
 30% of all sales reported in this range
 41% of all active listings
 463 total sales vs 467 actives
 6.05 - month supply of inventory



Lafayette Resale Homes New Listings

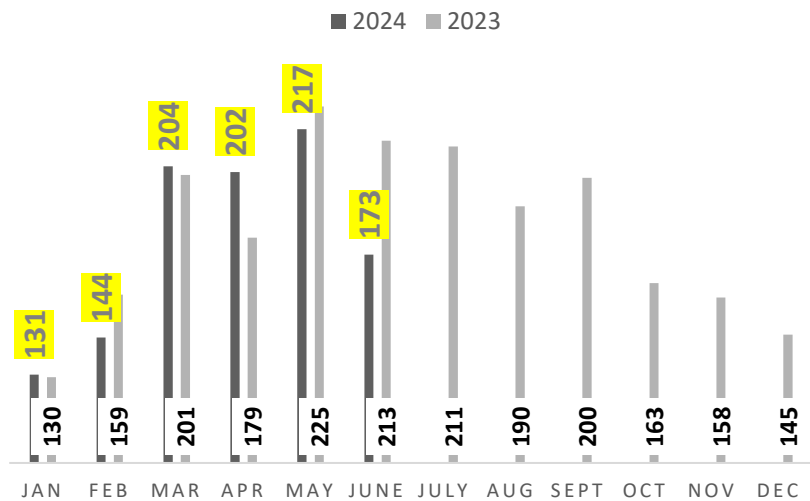


In June 2024 there were 281 Residential resale new listings in Lafayette Parish. That is an **increase** of 2% from resale new listings in June 2023 and an **increase** of <1% from resale new listings in May 2024. Total for 2024 YTD is 1,603 versus 1,493 in 2023 which is a 7% **increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

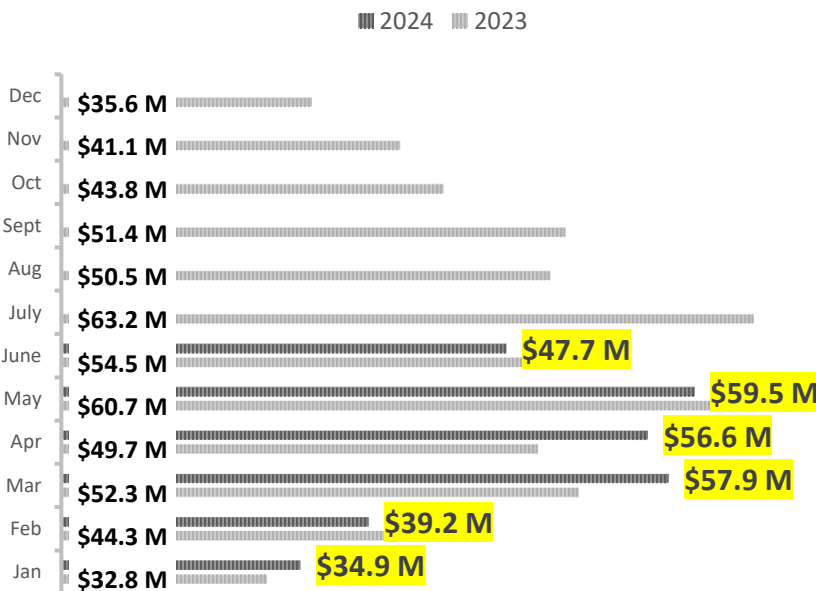
Lafayette Resale Homes Closed Sales

In June 2024 there were 173 total Residential resales in Lafayette Parish. That is a **decrease** of 19% from resale units sold in June of 2023, and a **decrease** of 20% from resale units sold in May 2024. Total for 2024 YTD is 1,071 versus 1,107 in 2023 which is a 3% **decrease**. Average days on market in the month of June for resales in Lafayette Parish was 48.



Lafayette Resale Homes Dollar Volume

In June 2024, the total Residential resale closed volume for resales was \$47,745,100 in Lafayette Parish. That is a 12% **decrease** from June 2023, and a **decrease** of 20% from May 2024. Total for 2024 YTD is \$295,804,023 versus \$294,370,130 in 2023 which is a <1% **increase**. Average Sales Price in June for resales in Lafayette Parish was \$275,983.



Lafayette Parish Resale Homes Price Points – June 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	1	1	6.0
\$20,000-\$29,999	0	1	***
\$30,000-\$39,999	3	0	0.0
\$40,000-\$49,999	5	1	1.2
\$50,000-\$59,999	7	6	5.1
\$60,000-\$69,999	9	3	2.0
\$70,000-\$79,999	20	3	0.9
\$80,000-\$89,999	18	7	2.3
\$90,000-\$99,999	17	9	3.2
\$100,000-\$109,999	22	11	3.0
\$110,000-\$119,999	16	9	3.4
\$120,000-\$129,999	21	9	2.6
\$130,000-\$139,999	30	7	1.4
\$140,000-\$149,999	24	7	1.8
\$150,000-\$159,999	27	14	3.1
\$160,000-\$169,999	27	10	2.2
\$170,000-\$179,999	39	9	1.4
\$180,000-\$189,999	45	20	2.7
\$190,000-\$199,999	45	19	2.5
\$200,000-\$219,999	91	39	2.6
\$220,000-\$239,999	108	50	2.8
\$240,000-\$259,999	91	44	2.9
\$260,000-\$279,999	61	45	4.4
\$280,000-\$299,999	42	21	3.0
\$300,000-\$349,999	82	72	5.3
\$350,000-\$399,999	63	40	3.8
\$400,000-\$449,999	36	26	4.3
\$450,000-\$499,999	25	33	7.9
\$500,000-\$549,999	20	13	3.9
\$550,000-\$599,999	17	15	5.3
\$600,000-\$699,999	19	15	4.7
\$700,000-\$799,999	11	20	10.9
\$800,000-\$899,999	10	11	6.6
\$900,000-\$999,999	6	7	7.0
\$1,000,000 & over	13	32	14.8
	1071	629	3.5

\$0 - \$149,999:

18% of all sales reported in this range

12% of all active listings

193 total sales vs 74 actives

2.30 - month supply of inventory

\$150,000 - \$299,999:

54% of all sales reported in this range

43% of all active listings

576 total sales vs 271 actives

2.82 - month supply of inventory

\$300,000 and above:

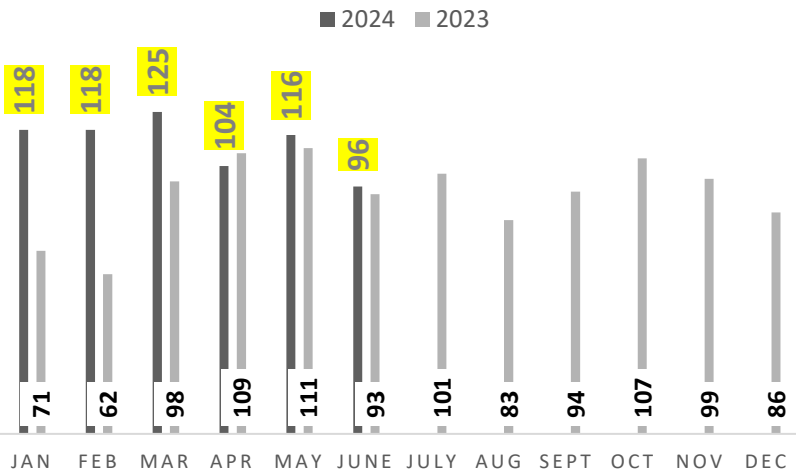
28% of all sales reported in this range

45% of all active listings

302 total sales vs 284 actives

5.64 - month supply of inventory

Lafayette New Construction New Listings

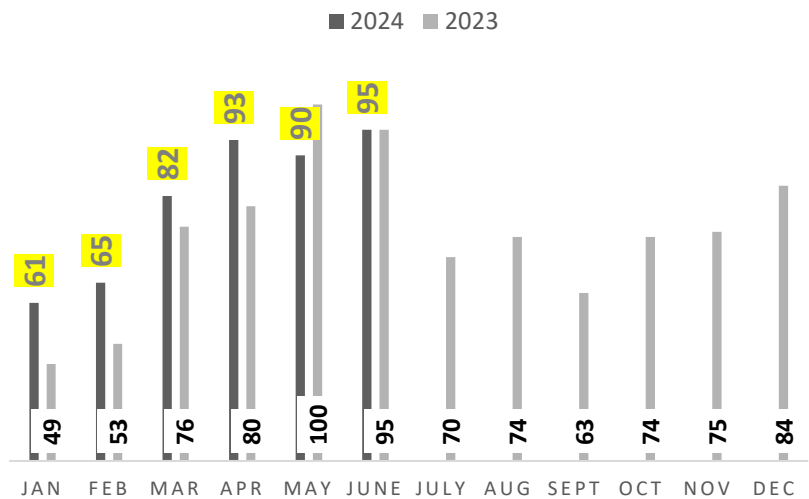


In June 2024 there were 96 new construction listings in Lafayette Parish. That is an **increase** of 3% from new construction listings in June of 2023 but a 17% **decrease** from new construction new listings in May 2024. Total for 2024 YTD is 677 versus 544 in 2023 which is a 20% **increase**.

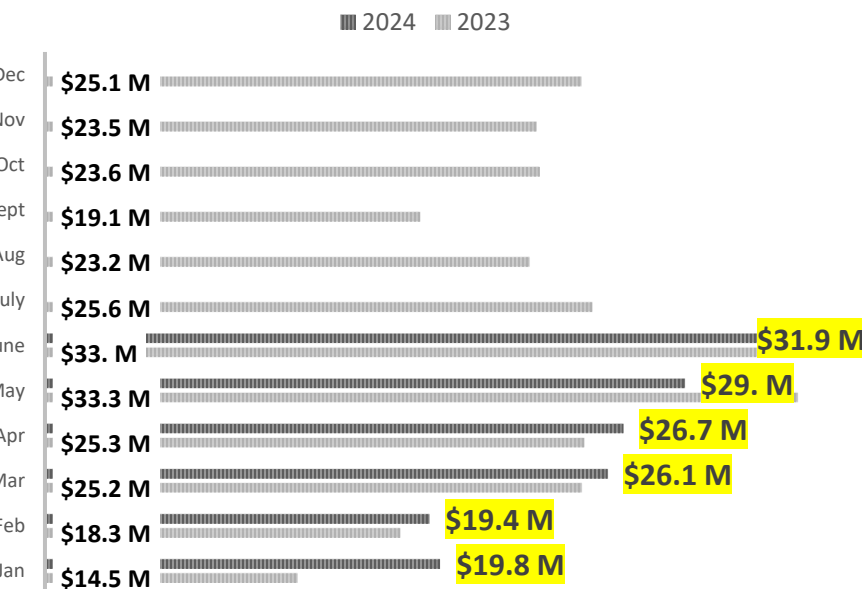
* Any listing with a List date within the reported month range is considered a New Listing.

Lafayette New Construction Closed Sales

In June 2024 there were 95 total new construction sales in Lafayette Parish. That is the same number of new construction units sold in June of 2023, and an **increase** of 5% from new construction units sold in May 2024. Total for 2024 YTD is 486 versus 453 in 2023 which is a 7% **increase**. Average days on market in the month of June in Lafayette Parish for new construction was 121.



Lafayette New Construction Dollar Volume



In June 2024, the total new construction closed volume was \$31,862,022 in Lafayette Parish. That is a 3% **decrease** from June of 2023, but an **increase** of 9% from May 2024. Total for 2024 YTD is \$152,976,163 versus \$149,529,918 in 2023 which is a 2% **increase**. Average Sales Price in June for new construction in Lafayette Parish was \$335,389.

Lafayette Parish New Construction Price Points – June 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	0	0	***
\$160,000-\$169,999	1	2	12.0
\$170,000-\$179,999	0	1	***
\$180,000-\$189,999	16	10	3.8
\$190,000-\$199,999	1	9	54.0
\$200,000-\$219,999	22	13	3.5
\$220,000-\$239,999	79	71	5.4
\$240,000-\$259,999	92	80	5.2
\$260,000-\$279,999	66	55	5.0
\$280,000-\$299,999	48	41	5.1
\$300,000-\$349,999	47	70	8.9
\$350,000-\$399,999	49	23	2.8
\$400,000-\$449,999	14	22	9.4
\$450,000-\$499,999	16	12	4.5
\$500,000-\$549,999	10	8	4.8
\$550,000-\$599,999	5	14	16.8
\$600,000-\$699,999	6	7	7.0
\$700,000-\$799,999	5	9	10.8
\$800,000-\$899,999	3	6	12.0
\$900,000-\$999,999	3	5	10.0
\$1,000,000 & over	3	7	14.0
	486	465	5.7

\$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

0 total sales vs 0 actives

0 - month supply of inventory

\$150,000 - \$299,999:

67% of all sales reported in this range

61% of all active listings

325 total sales vs 282 actives

5.21 - month supply of inventory

\$300,000 and above:

22% of all sales reported in this range

40% of all active listings

161 total sales vs 183 actives

6.82 - month supply of inventory

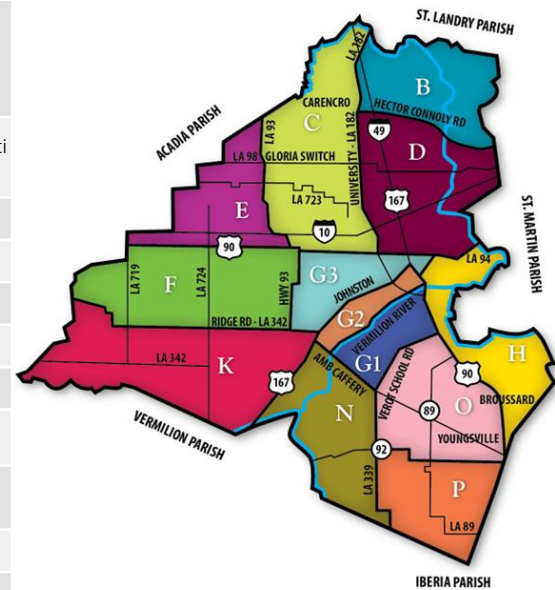
Top 15 Subdivisions by Units Sold – Lafayette Parish (Q2 2024)

Property Type/Subdivision	Units	Volume	Average Sale Price	Median Sale Price	Avg. Diff. SP to LP	Avg. DOM	Avg. CDOM
River Ranch	21	\$18,748,300	\$892,776	\$800,000	-\$50,390	44	44
Fairhaven	25	\$9,010,345	\$360,414	\$361,005	-\$1,200	15	15
Sugar Mill Pond	19	\$8,796,922	\$462,996	\$476,500	-\$3,303	77	77
Cypress Meadows	24	\$8,767,327	\$365,305	\$354,450	-\$2,354	74	74
Kates Crossing	35	\$8,421,000	\$240,600	\$245,810	-\$13	11	11
Langlinois Estates	12	\$8,096,318	\$674,693	\$655,145	-\$6,067	141	179
Ambassador Commons	21	\$5,936,775	\$282,704	\$281,570	-\$47	48	48
Mon Cherie	14	\$5,710,760	\$407,911	\$409,898	-\$7,232	204	205
Beau Savanne	16	\$5,703,349	\$356,459	\$355,740	-\$1,744	133	133
Bellevue	19	\$5,101,500	\$268,500	\$259,500	-\$2,395	134	134
Briars Cove	18	\$5,063,870	\$281,326	\$271,260	-\$678	45	45
Sabal Palms	9	\$4,931,740	\$547,971	\$540,960	-\$6,367	156	156
Greenbriar Estates	6	\$4,900,000	\$816,667	\$807,500	-\$35,817	157	157
West Village	14	\$4,891,663	\$349,404	\$332,000	-\$3,353	197	197

* Notes National Builder

MLS Areas (Q2 2024)

Lafayette							
Property Type/Area	Units	Volume	Average Sale Price	Median Sale Price	Avg. Diff. SP to LP	Avg. DOM	Avg. CDOM
Residential	1,558	\$448,960,186	\$288,164	\$249,642	-\$5,292	65	Residential
B	15	\$4,935,400	\$329,027	\$319,000	-\$1,367	84	B
C	86	\$17,271,806	\$200,835	\$187,190	-\$3,013	40	C
D	165	\$36,625,479	\$221,973	\$225,000	-\$4,190	79	D
E	11	\$2,661,664	\$241,969	\$255,000	-\$8,276	77	E
F	102	\$23,546,044	\$230,844	\$229,900	-\$1,357	93	F
G1	75	\$35,074,450	\$467,659	\$288,000	-\$22,723	45	G1
G2	110	\$29,666,400	\$269,695	\$213,500	-\$8,898	50	G2
G3	206	\$41,647,894	\$202,174	\$207,500	-\$5,669	47	G3
H	41	\$9,941,209	\$242,469	\$241,000	-\$6,551	92	H
K	95	\$24,292,850	\$255,714	\$239,350	-\$1,647	85	K
N	175	\$63,032,692	\$360,187	\$286,900	-\$5,114	57	N
O	271	\$95,433,597	\$352,153	\$298,905	-\$4,943	74	O
P	206	\$64,830,701	\$314,712	\$273,900	-\$2,589	63	P



Lafayette Parish Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	2037	2280	12%
Closed Sales	1560	1557	0%
Days on Market	66	70	6%
Average Sales Price	\$283,721	\$287,845	1%

Lafayette Parish Resale Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	1493	1603	7%
Closed Sales	1107	1071	-3%
Days on Market	44	52	19%
Average Sales Price	\$265,813	\$275,432	4%

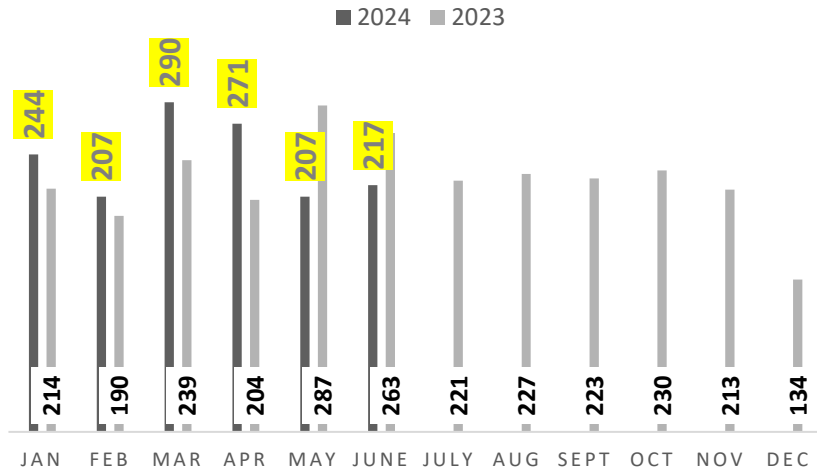
Lafayette Parish New Construction Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	544	677	24%
Closed Sales	453	489	8%
Days on Market	121	109	-10%
Average Sales Price	\$328,138	\$314,647	-4%

Out of Parish



Out of Parish New Listings

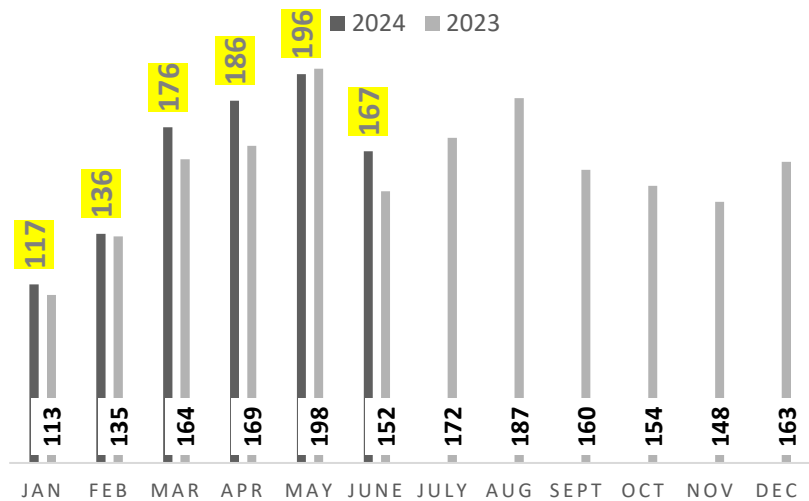


In June 2024 there were 217 Residential out of Parish new listings. That is a **decrease** of 17% from new listings in June of 2023 but an **increase** of 5% from new listings in May 2024. Total for 2024 YTD is 1,436 versus 1,397 in 2023 which is a 3% **increase**.

*Any listing with a List date within the reported month range is considered a New Listing.

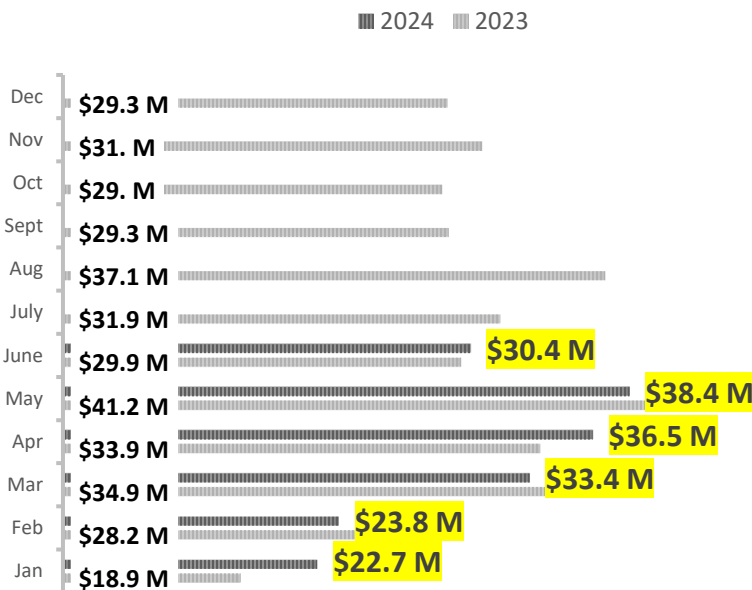
Out of Parish Closed Sales

In June 2024 there were 167 total Residential out of Parish sales. That is a 9% **increase** from out of Parish units sold in June of 2023, but a **decrease** of 15% from out of Parish units sold in May 2024. Total for 2024 YTD is 978 versus 931 in 2023 which is a 5% **increase**. Average days on market for out of Parish in the month of June was 59.



Out of Parish Dollar Volume

In June 2024, the total Residential out of Parish closed volume was \$30,408,098. That is a 2% **increase** from June 2023, but a **decrease** of 21% from May 2024. Total for 2024 YTD is \$185,182,104 versus \$187,007,458 in 2023 which is a <1% **decrease**. Average Sales Price in June for out of Parish was \$182,084.



Out of Parish Price Points – June 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	13	3	1.4
\$20,000-\$29,999	19	8	2.5
\$30,000-\$39,999	23	18	4.7
\$40,000-\$49,999	15	11	4.4
\$50,000-\$59,999	33	16	2.9
\$60,000-\$69,999	22	27	7.4
\$70,000-\$79,999	30	29	5.8
\$80,000-\$89,999	20	21	6.3
\$90,000-\$99,999	27	29	6.4
\$100,000-\$109,999	18	16	5.3
\$110,000-\$119,999	34	20	3.5
\$120,000-\$129,999	33	36	6.5
\$130,000-\$139,999	44	26	3.5
\$140,000-\$149,999	36	18	3.0
\$150,000-\$159,999	47	27	3.4
\$160,000-\$169,999	28	31	6.6
\$170,000-\$179,999	39	22	3.4
\$180,000-\$189,999	41	19	2.8
\$190,000-\$199,999	28	25	5.4
\$200,000-\$219,999	79	48	3.6
\$220,000-\$239,999	105	108	6.2
\$240,000-\$259,999	75	59	4.7
\$260,000-\$279,999	39	21	3.2
\$280,000-\$299,999	27	34	7.6
\$300,000-\$349,999	36	37	6.2
\$350,000-\$399,999	29	43	8.9
\$400,000-\$449,999	12	14	7.0
\$450,000-\$499,999	8	25	18.8
\$500,000-\$549,999	7	6	5.1
\$550,000-\$599,999	5	8	9.6
\$600,000-\$699,999	1	10	60.0
\$700,000-\$799,999	3	8	16.0
\$800,000-\$899,999	0	5	***
\$900,000-\$999,999	0	7	***
\$1,000,000 & over	2	17	51.0
	978	852	5.2

\$0 - \$149,999:

38% of all sales reported in this range

33% of all active listings

367 total sales vs 278 actives

4.54 - month supply of inventory

\$150,000 - \$299,999:

52% of all sales reported in this range

46% of all active listings

508 total sales vs 394 actives

4.65 - month supply of inventory

\$300,000 and above:

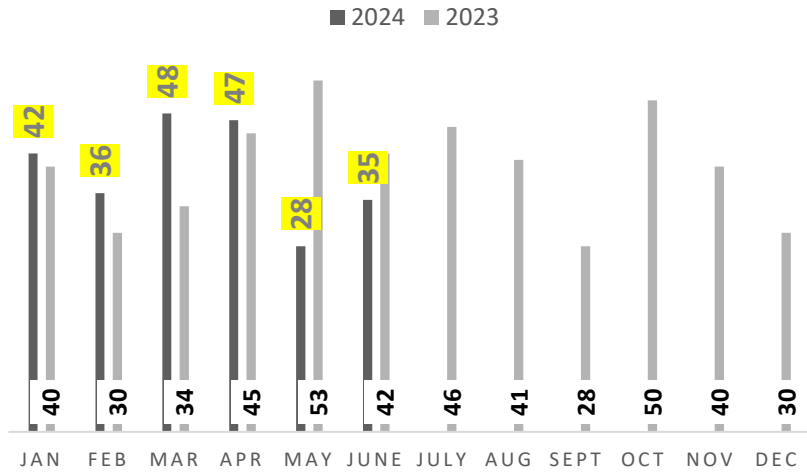
11% of all sales reported in this range

21% of all active listings

103 total sales vs 180 actives

10.49 - month supply of inventory

Out of Parish New Construction New Listings

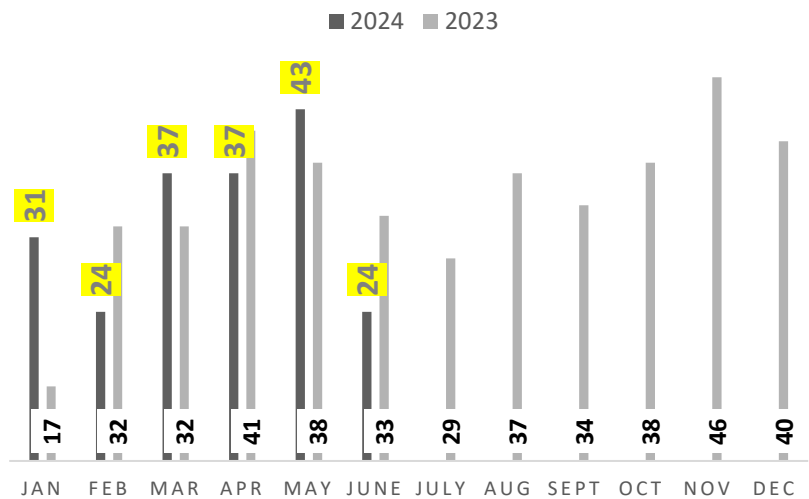


In June 2024 there were 35 Residential new construction out of Parish listings. That is a **decrease** of 17% from new listings in June of 2023, but an **increase** of 20% from new listings in May 2024. Total for 2024 YTD is 236 versus 244 in 2023 which is a **decrease**.

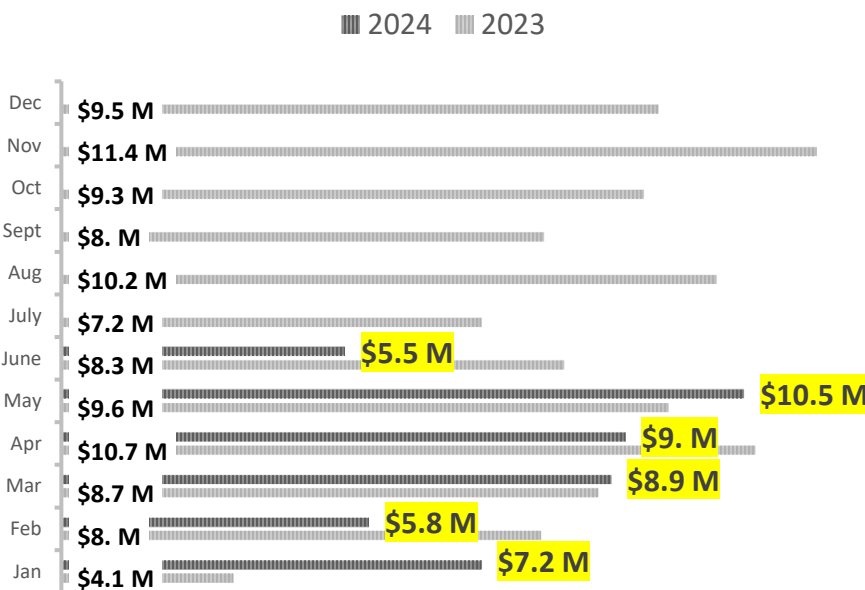
* Any listing with a List date within the reported month range is considered a New Listing.

Out of Parish New Construction Closed Sales

In June 2024 there were 24 total Residential new construction out of Parish sales. That is a **decrease** of 27% from units sold in June of 2023, and a **decrease** of 44% from units sold in May 2024. Total for 2024 YTD is 196 versus 193 in 2023 which is a 2% **increase**. Average days on market in the month of June for new construction out of Parish was 78.



Out of Parish New Construction Dollar Volume



In June 2024, the total Residential new construction out of Parish closed volume was \$5,541,849. That is a 33% **decrease** from June 2023, and a **decrease** of 47% from May 2024. Total for 2024 YTD is \$47,068,120 versus \$49,343,388 in 2023 which is a 5% **decrease**. Average Sales Price in June for new construction out of Parish was \$230,990.

Out of Parish New Construction Price Points – June 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	1	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	1	0	0.0
\$150,000-\$159,999	1	1	6.0
\$160,000-\$169,999	0	0	***
\$170,000-\$179,999	1	2	12.0
\$180,000-\$189,999	3	3	6.0
\$190,000-\$199,999	4	5	7.5
\$200,000-\$219,999	38	26	4.1
\$220,000-\$239,999	72	58	4.8
\$240,000-\$259,999	46	30	3.9
\$260,000-\$279,999	12	9	4.5
\$280,000-\$299,999	6	7	7.0
\$300,000-\$349,999	7	11	9.4
\$350,000-\$399,999	4	6	9.0
\$400,000-\$449,999	0	1	***
\$450,000-\$499,999	1	0	0.0
\$500,000-\$549,999	0	2	***
\$550,000-\$599,999	0	0	***
\$600,000-\$699,999	0	2	***
\$700,000-\$799,999	0	3	***
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	0	***

\$0 - \$149,999:

1% of all sales reported in this range

1% of all active listings

1 total sales vs 1 actives

6.00 - month supply of inventory

\$150,000 - \$299,999:

93% of all sales reported in this range

84% of all active listings

183 total sales vs 141 actives

4.62 - month supply of inventory

\$300,000 and above:

6% of all sales reported in this range

15% of all active listings

12 total sales vs 25 actives

12.50 - month supply of inventory

196

167

5.1

Out of Parish Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	1397	1436	3%
Closed Sales	931	978	5%
Days on Market	82	86	4%
Average Sales Price	\$199,052	\$188,833	-5%

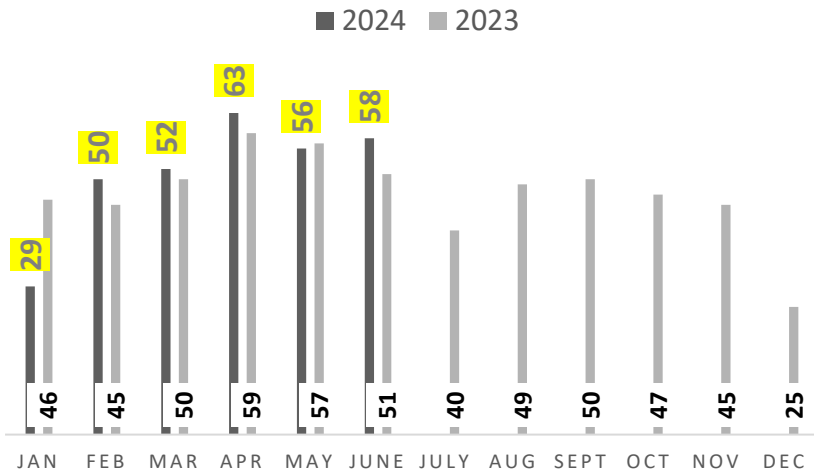
Out of Parish New Construction Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	244	271	11%
Closed Sales	193	220	14%
Days on Market	126	99	-21%
Average Sales Price	\$254,683	\$239,506	-6%

Iberia Parish



Iberia Parish New Listings

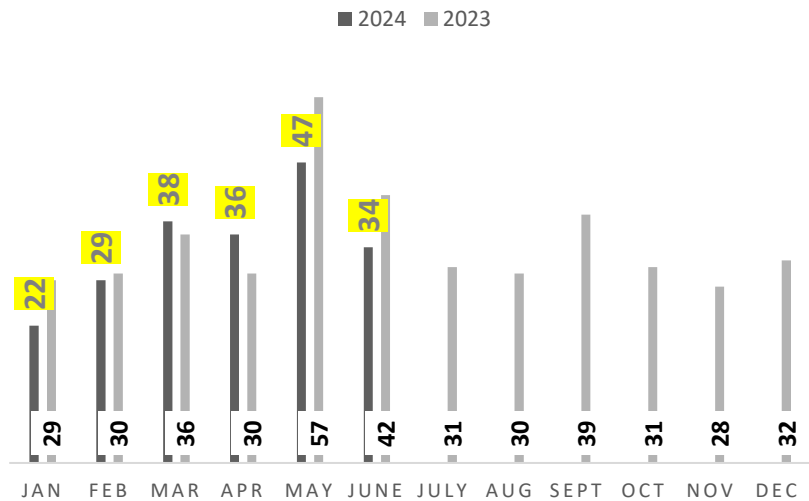


In June 2024 there were 58 new Residential listings in Iberia Parish. That is an **increase** of 12% from new listings in June of 2023 and an **increase** of 3% from new listings in May 2024. Total for 2024 YTD is 308 versus 306 in 2023 which is a <1% **increase**.

*Any listing with a List date within the reported month range is considered a New Listing.

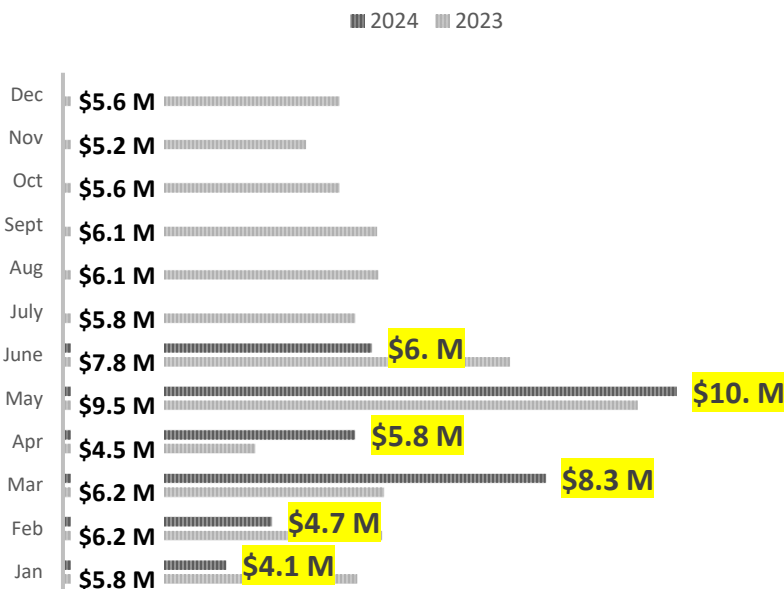
Iberia Parish Closed Sales

In June 2024 there were 34 total Residential sales in Iberia Parish. That is a **decrease** of 19% from units sold in June of 2023, and a **decrease** of 28% from units sold in May 2024. Total for 2024 YTD is 206 versus 224 in 2023 which is an 8% **decrease**. Average days on market in the month of June in Iberia Parish was 43.



Iberia Parish Dollar Volume

In June 2024, the total Residential closed volume was \$6,028,890 in Iberia Parish. That is a 23% **decrease** from June 2023, and a **decrease** of 40% from May 2024. Total for 2024 YTD is \$38,991,762 versus \$40,012,621 in 2023 which is a 3% **decrease**. Average Sales Price in June in Iberia Parish was \$177,320.



Iberia Parish Price Points – June 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	1	0	0.0
\$20,000-\$29,999	1	3	18.0
\$30,000-\$39,999	6	6	6.0
\$40,000-\$49,999	4	5	7.5
\$50,000-\$59,999	4	4	6.0
\$60,000-\$69,999	5	3	3.6
\$70,000-\$79,999	7	7	6.0
\$80,000-\$89,999	3	10	20.0
\$90,000-\$99,999	7	3	2.6
\$100,000-\$109,999	3	1	2.0
\$110,000-\$119,999	7	3	2.6
\$120,000-\$129,999	12	6	3.0
\$130,000-\$139,999	13	6	2.8
\$140,000-\$149,999	7	3	2.6
\$150,000-\$159,999	10	8	4.8
\$160,000-\$169,999	6	4	4.0
\$170,000-\$179,999	10	3	1.8
\$180,000-\$189,999	8	4	3.0
\$190,000-\$199,999	7	5	4.3
\$200,000-\$219,999	26	10	2.3
\$220,000-\$239,999	21	17	4.9
\$240,000-\$259,999	13	14	6.5
\$260,000-\$279,999	3	4	8.0
\$280,000-\$299,999	4	9	13.5
\$300,000-\$349,999	6	6	6.0
\$350,000-\$399,999	5	5	6.0
\$400,000-\$449,999	3	5	10.0
\$450,000-\$499,999	1	8	48.0
\$500,000-\$549,999	2	2	6.0
\$550,000-\$599,999	0	1	***
\$600,000-\$699,999	1	2	12.0
\$700,000-\$799,999	0	0	***
\$800,000-\$899,999	0	1	***
\$900,000-\$999,999	0	1	***
\$1,000,000 & over	1	2	12.0
	207	171	5.0

\$0 - \$149,999:

39% of all sales reported in this range

35% of all active listings

80 total sales vs 60 actives

4.50 - month supply of inventory

\$150,000 - \$299,999:

52% of all sales reported in this range

46% of all active listings

108 total sales vs 78 actives

4.33 - month supply of inventory

\$300,000 and above:

9% of all sales reported in this range

19% of all active listings

19 total sales vs 33 actives

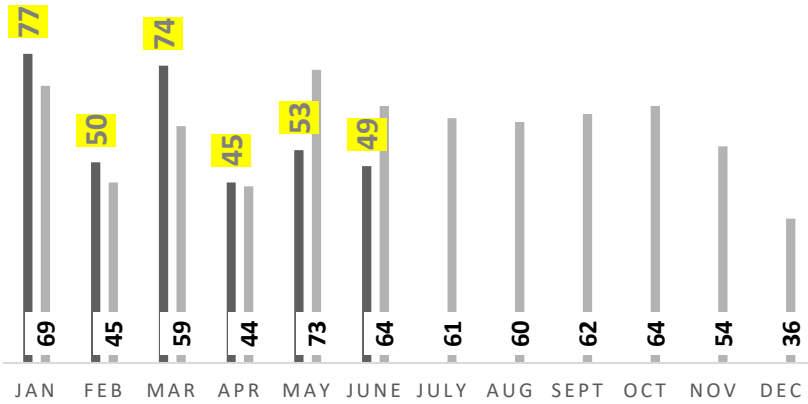
10.42 - month supply of inventory

St Landry Parish



St Landry Parish New Listings

■ 2024 ■ 2023



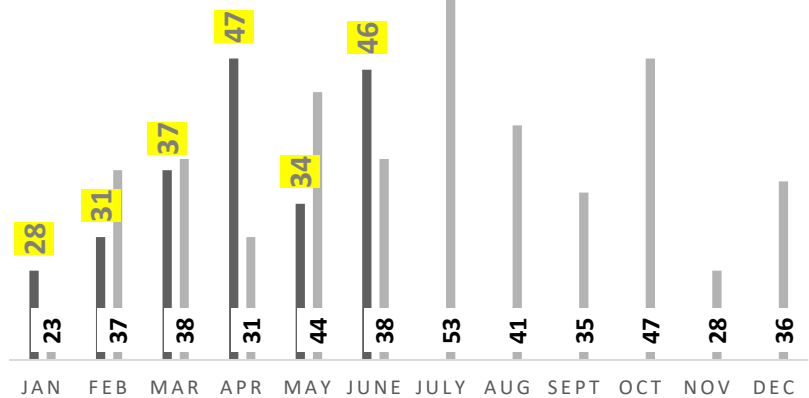
In June 2024 there were 49 new Residential listings in St Landry Parish. That is a **decrease** of 23% from new listings in June of 2023 and a **decrease** of 8% from new listings in May 2024. Total for 2024 YTD is 348 versus 354 in 2023 which is a 2% **decrease**.

*Any listing with a List date within the reported month range is considered a New Listing.

St Landry Parish Closed Sales

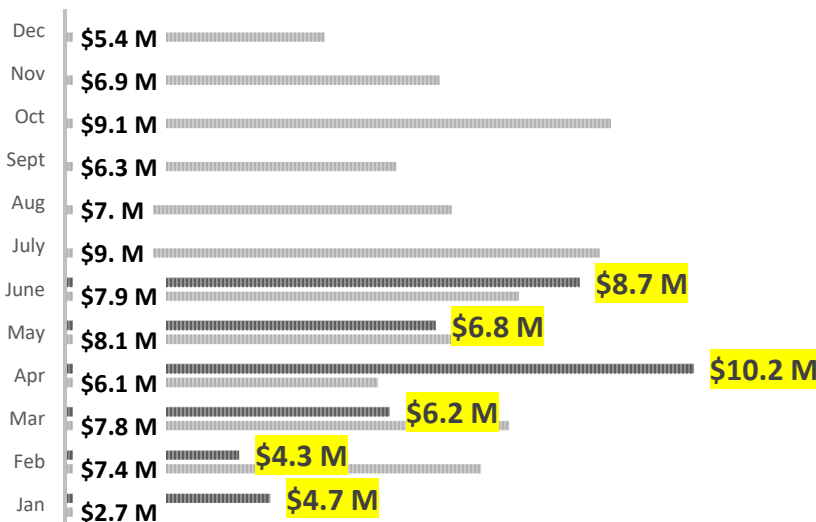
■ 2024 ■ 2023

In June 2024 there were 46 total Residential sales in St Landry Parish. That is an **increase** of 17% from units sold in June of 2023, and an **increase** of 26% from units sold in May 2024. Total for 2024 YTD is 223 versus 211 in 2023 which is a 5% **increase**. Average days on market in the month of June across St Landry Parish was 80.



St Landry Parish Dollar Volume

■ 2024 ■ 2023



In June 2024, the total Residential closed volume was \$8,711,2925 across St Landry Parish. That is a 9% **increase** from June 2023, and an **increase** of 22% from May 2024. Total for 2024 YTD is \$40,934,142 versus \$40,060,450 in 2023 which is a 2% **increase**. Average Sales Price in June across St Landry Parish was \$189,375.

St Landry Parish Price Points – June 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	4	2	3.0
\$20,000-\$29,999	4	2	3.0
\$30,000-\$39,999	7	4	3.4
\$40,000-\$49,999	2	1	3.0
\$50,000-\$59,999	12	3	1.5
\$60,000-\$69,999	5	7	8.4
\$70,000-\$79,999	8	6	4.5
\$80,000-\$89,999	5	6	7.2
\$90,000-\$99,999	9	9	6.0
\$100,000-\$109,999	5	7	8.4
\$110,000-\$119,999	12	10	5.0
\$120,000-\$129,999	7	18	15.4
\$130,000-\$139,999	8	6	4.5
\$140,000-\$149,999	8	7	5.3
\$150,000-\$159,999	10	8	4.8
\$160,000-\$169,999	8	5	3.8
\$170,000-\$179,999	6	7	7.0
\$180,000-\$189,999	10	6	3.6
\$190,000-\$199,999	6	10	10.0
\$200,000-\$219,999	14	19	8.1
\$220,000-\$239,999	16	26	9.8
\$240,000-\$259,999	13	12	5.5
\$260,000-\$279,999	12	7	3.5
\$280,000-\$299,999	6	7	7.0
\$300,000-\$349,999	7	6	5.1
\$350,000-\$399,999	9	13	8.7
\$400,000-\$449,999	4	2	3.0
\$450,000-\$499,999	1	5	30.0
\$500,000-\$549,999	1	2	12.0
\$550,000-\$599,999	2	2	6.0
\$600,000-\$699,999	0	2	***
\$700,000-\$799,999	2	2	6.0
\$800,000-\$899,999	0	2	***
\$900,000-\$999,999	0	3	***
\$1,000,000 & over	0	6	***
	223	240	6.5

\$0 - \$149,999:

43% of all sales reported in this range

37% of all active listings

96 total sales vs 88 actives

5.50 - month supply of inventory

\$150,000 - \$299,999:

45% of all sales reported in this range

45% of all active listings

101 total sales vs 107 actives

6.36 - month supply of inventory

\$300,000 and above:

12% of all sales reported in this range

19% of all active listings

26 total sales vs 45 actives

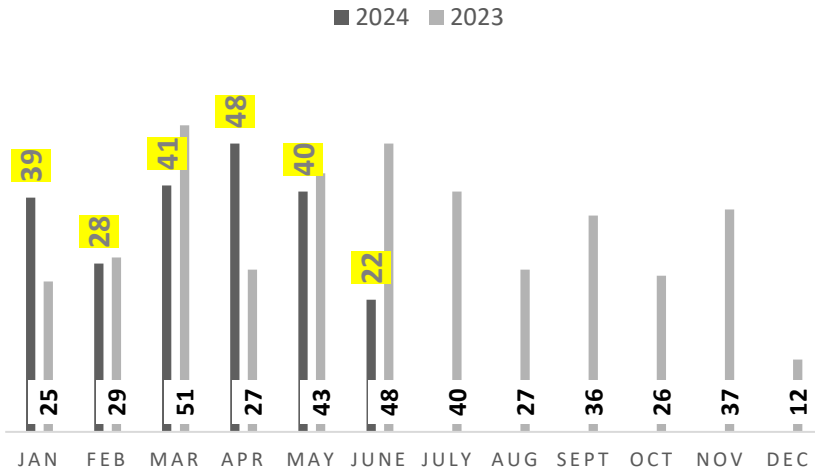
10.38 - month supply of inventory



St Martin Parish



St Martin Parish New Listings

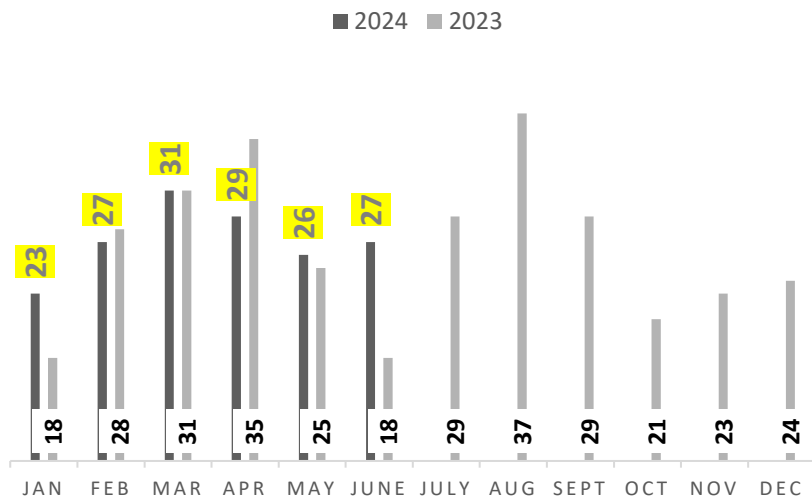


In June 2024 there were 22 new Residential listings in St Martin Parish. That is a **decrease** of 54% from new listings in June of 2023 and a **decrease** of 45% from new listings in May 2024. Total for 2024 YTD is 218 versus 223 in 2023 which is a 2% **decrease**.

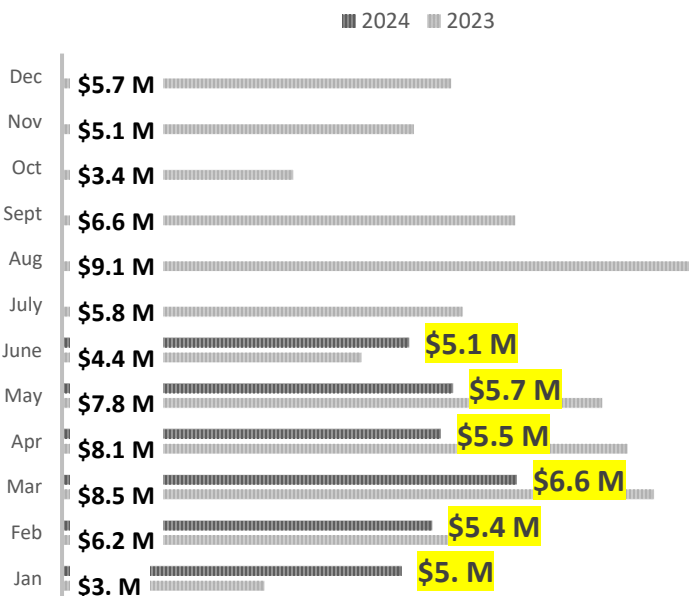
*Any listing with a List date within the reported month range is considered a New Listing.

St Martin Parish Closed Sales

In June 2024 there were 27 total Residential sales in St Martin Parish. That is an **increase** of 33% from units sold in June 2023, and an **increase** of 4% from units sold in May 2024. Total for 2024 YTD is 163 versus 155 in 2023 which is a 5% **increase**. Average days on market in the month of June across St Martin Parish was 31.



St Martin Parish Dollar Volume



In June 2024, the total Residential closed volume was \$5,075,324 across St Martin Parish. That is a 13% **increase** from June of 2023, but a **decrease** of 11% from May 2024. Total for 2024 YTD is \$33,252,156 versus \$38,053,263 in 2023 which is a 13% **decrease**. Average Sales Price in June across St Martin Parish was \$187,974.

St Martin Parish Price Points – June 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	3	0	0.0
\$30,000-\$39,999	3	1	2.0
\$40,000-\$49,999	2	0	0.0
\$50,000-\$59,999	5	0	0.0
\$60,000-\$69,999	3	2	4.0
\$70,000-\$79,999	5	3	3.6
\$80,000-\$89,999	0	2	***
\$90,000-\$99,999	1	3	18.0
\$100,000-\$109,999	3	0	0.0
\$110,000-\$119,999	7	2	1.7
\$120,000-\$129,999	7	4	3.4
\$130,000-\$139,999	11	4	2.2
\$140,000-\$149,999	9	2	1.3
\$150,000-\$159,999	9	2	1.3
\$160,000-\$169,999	3	7	14.0
\$170,000-\$179,999	6	0	0.0
\$180,000-\$189,999	4	3	4.5
\$190,000-\$199,999	4	2	3.0
\$200,000-\$219,999	13	3	1.4
\$220,000-\$239,999	10	13	7.8
\$240,000-\$259,999	13	6	2.8
\$260,000-\$279,999	6	1	1.0
\$280,000-\$299,999	7	5	4.3
\$300,000-\$349,999	14	12	5.1
\$350,000-\$399,999	7	10	8.6
\$400,000-\$449,999	1	3	18.0
\$450,000-\$499,999	4	5	7.5
\$500,000-\$549,999	3	0	0.0
\$550,000-\$599,999	0	2	***
\$600,000-\$699,999	0	3	***
\$700,000-\$799,999	0	1	***
\$800,000-\$899,999	0	1	***
\$900,000-\$999,999	0	1	***
\$1,000,000 & over	0	3	***
	163	106	3.9

\$0 - \$149,999:

36% of all sales reported in this range

22% of all active listings

59 total sales vs 23 actives

2.34 - month supply of inventory

\$150,000 - \$299,999:

46% of all sales reported in this range

40% of all active listings

75 total sales vs 42 actives

3.36 - month supply of inventory

\$300,000 and above:

18% of all sales reported in this range

39% of all active listings

29 total sales vs 41 actives

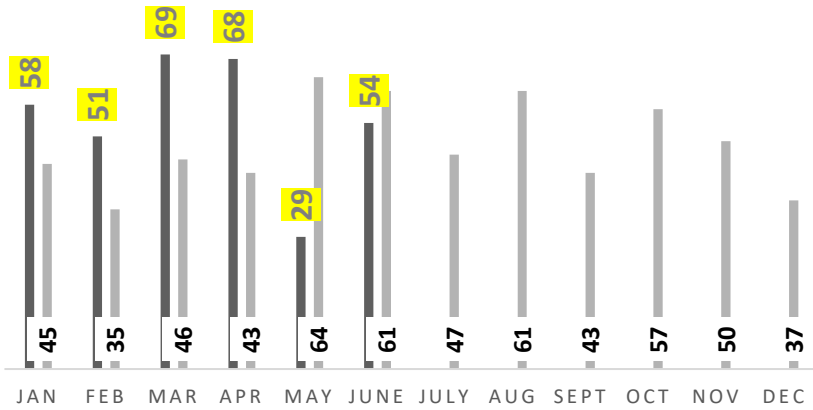
8.48 - month supply of inventory

Vermilion Parish



Vermilion Parish New Listings

■ 2024 ■ 2023



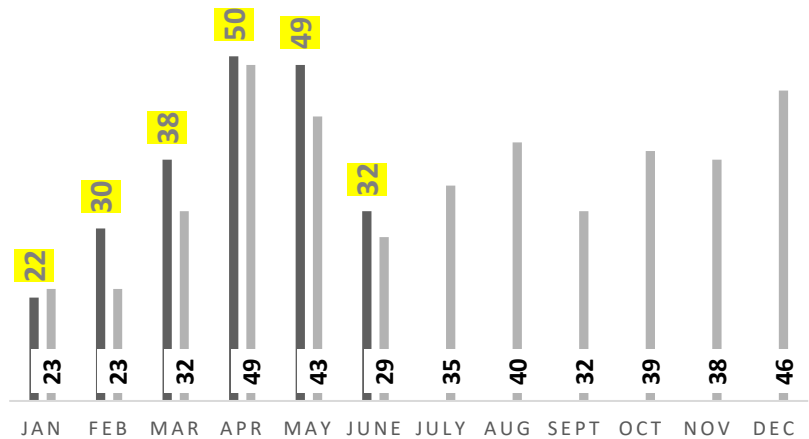
In June 2024 there were 54 new Residential listings in Vermilion Parish. That is a **decrease** of 11% from new listings in June of 2023 but an **increase** of 46% from new listings in May 2024. Total for 2024 YTD is 329 versus 294 in 2023 which is a 11% **increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

Vermilion Parish Closed Sales

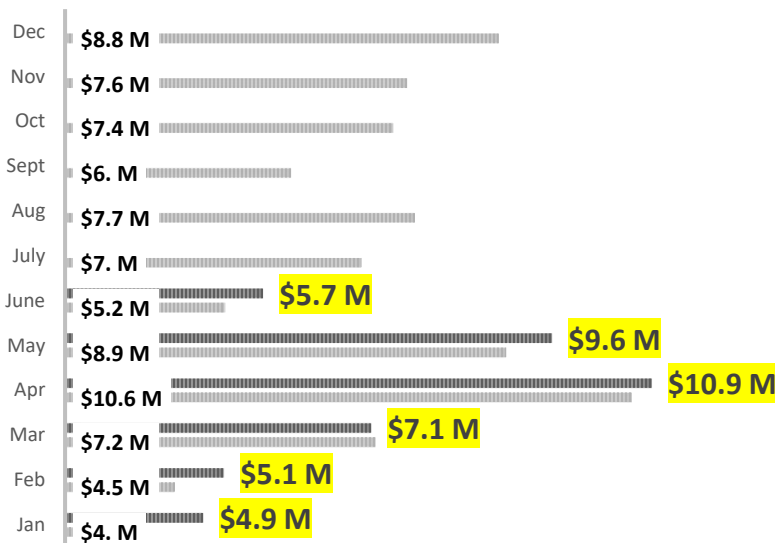
■ 2024 ■ 2023

In June 2024 there were 32 total Residential sales in Vermilion Parish. That is an **increase** of 9% from units sold in June of 2023, but a **decrease** of 35% from units sold in May 2024. Total for 2024 YTD is 221 versus 199 in 2023 which is a 10% **increase**. Average days on market in the month of June across Vermilion Parish was 55.



Vermilion Parish Dollar Volume

■ 2024 ■ 2023



In June 2024, the total Residential closed volume was \$5,670,761 across Vermilion Parish. That is a 10% **increase** from June of 2023, but a **decrease** of 41% from May 2024. Total for 2024 YTD is \$43,283,613 versus \$40,378,093 in 2023 which is an 7% **increase**. Average Sales Price in June across Vermilion Parish was \$177,211.



Vermilion Parish Price Points – June 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	7	0	0.0
\$20,000-\$29,999	6	2	2.0
\$30,000-\$39,999	5	5	6.0
\$40,000-\$49,999	3	4	8.0
\$50,000-\$59,999	6	6	6.0
\$60,000-\$69,999	4	10	15.0
\$70,000-\$79,999	3	8	16.0
\$80,000-\$89,999	5	2	2.4
\$90,000-\$99,999	6	8	8.0
\$100,000-\$109,999	5	7	8.4
\$110,000-\$119,999	4	4	6.0
\$120,000-\$129,999	3	4	8.0
\$130,000-\$139,999	5	6	7.2
\$140,000-\$149,999	4	4	6.0
\$150,000-\$159,999	6	6	6.0
\$160,000-\$169,999	8	7	5.3
\$170,000-\$179,999	6	8	8.0
\$180,000-\$189,999	10	3	1.8
\$190,000-\$199,999	7	5	4.3
\$200,000-\$219,999	14	9	3.9
\$220,000-\$239,999	41	33	4.8
\$240,000-\$259,999	29	17	3.5
\$260,000-\$279,999	12	8	4.0
\$280,000-\$299,999	5	7	8.4
\$300,000-\$349,999	4	8	12.0
\$350,000-\$399,999	7	9	7.7
\$400,000-\$449,999	1	1	6.0
\$450,000-\$499,999	2	3	9.0
\$500,000-\$549,999	0	0	***
\$550,000-\$599,999	2	3	9.0
\$600,000-\$699,999	0	1	***
\$700,000-\$799,999	0	2	***
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	2	***
\$1,000,000 & over	1	4	24.0
	221	206	5.6

\$0 - \$149,999:

30% of all sales reported in this range

34% of all active listings

66 total sales vs 70 actives

6.36 - month supply of inventory

\$150,000 - \$299,999:

62% of all sales reported in this range

50% of all active listings

138 total sales vs 103 actives

4.48 - month supply of inventory

\$300,000 and above:

8% of all sales reported in this range

16% of all active listings

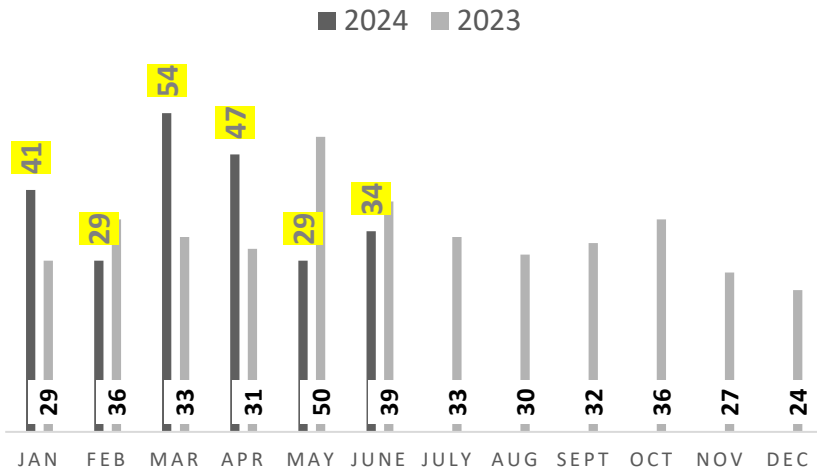
17 total sales vs 33 actives

11.65 - month supply of inventory

Acadia Parish



Acadia Parish New Listings

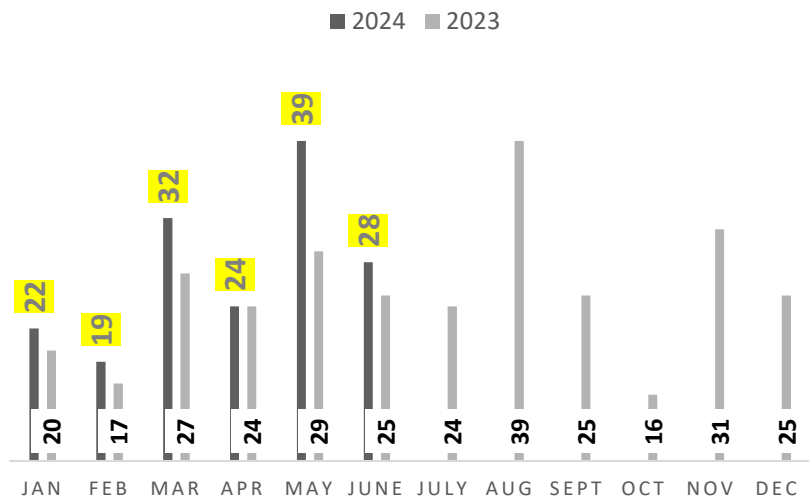


In June 2024 there were 34 new Residential listings in Acadia Parish. That is a **decrease** of 13% from new listings in June of 2023 but an **increase** of 15% from new listings in May 2024. Total for 2024 YTD is 234 versus 218 in 2023 which is a 7% **increase**.

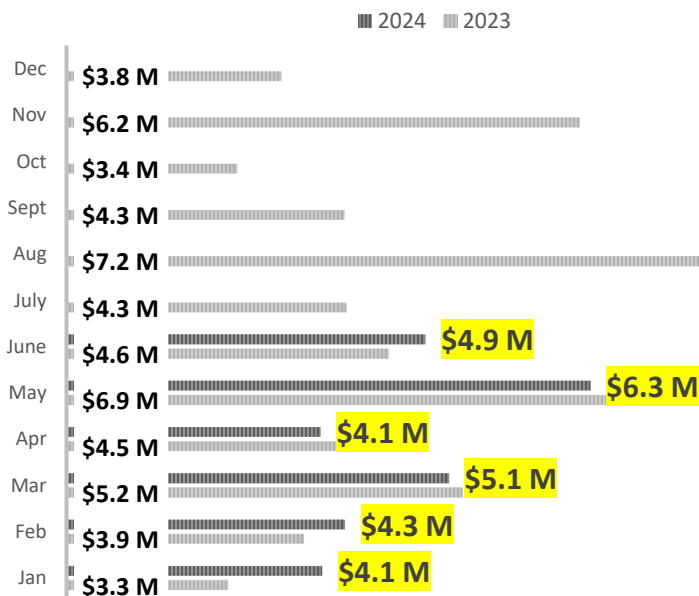
* Any listing with a List date within the reported month range is considered a New Listing.

Acadia Parish Closed Sales

In June 2024 there were 28 total Residential sales in Acadia Parish. That is an **increase** of 11% from units sold in June of 2023, but a **decrease** of 28% from units sold in May 2024. Total for 2024 YTD is 164 versus 142 in 2023 which is a 13% **increase**. Average days on market in the month of June across Acadia Parish was 73.



Acadia Parish Dollar Volume



In June 2024, the total Residential closed volume was \$4,921,831 across Acadia Parish. That is a 6% **increase** from June 2023, but a **decrease** of 21% from May 2024. Total for 2024 YTD is \$28,720,431 versus \$28,503,031 in 2023 which is a <1% **increase**. Average Sales Price in June across Acadia Parish was \$175,779.



Acadia Parish Price Points – June 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	1	1	6.0
\$20,000-\$29,999	5	1	1.2
\$30,000-\$39,999	2	2	6.0
\$40,000-\$49,999	4	1	1.5
\$50,000-\$59,999	6	3	3.0
\$60,000-\$69,999	5	5	6.0
\$70,000-\$79,999	7	5	4.3
\$80,000-\$89,999	7	1	0.9
\$90,000-\$99,999	4	6	9.0
\$100,000-\$109,999	2	1	3.0
\$110,000-\$119,999	4	1	1.5
\$120,000-\$129,999	4	4	6.0
\$130,000-\$139,999	7	4	3.4
\$140,000-\$149,999	8	2	1.5
\$150,000-\$159,999	12	3	1.5
\$160,000-\$169,999	3	8	16.0
\$170,000-\$179,999	11	4	2.2
\$180,000-\$189,999	9	3	2.0
\$190,000-\$199,999	4	3	4.5
\$200,000-\$219,999	12	7	3.5
\$220,000-\$239,999	17	19	6.7
\$240,000-\$259,999	7	10	8.6
\$260,000-\$279,999	6	1	1.0
\$280,000-\$299,999	5	6	7.2
\$300,000-\$349,999	5	5	6.0
\$350,000-\$399,999	1	6	36.0
\$400,000-\$449,999	3	3	6.0
\$450,000-\$499,999	0	4	***
\$500,000-\$549,999	1	2	12.0
\$550,000-\$599,999	1	0	0.0
\$600,000-\$699,999	0	2	***
\$700,000-\$799,999	1	3	18.0
\$800,000-\$899,999	0	1	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	2	***
	164	129	4.7

\$0 - \$149,999:

40% of all sales reported in this range

29% of all active listings

66 total sales vs 37 actives

3.36 - month supply of inventory

\$150,000 - \$299,999:

52% of all sales reported in this range

50% of all active listings

86 total sales vs 64 actives

4.47 - month supply of inventory

\$300,000 and above:

7% of all sales reported in this range

22% of all active listings

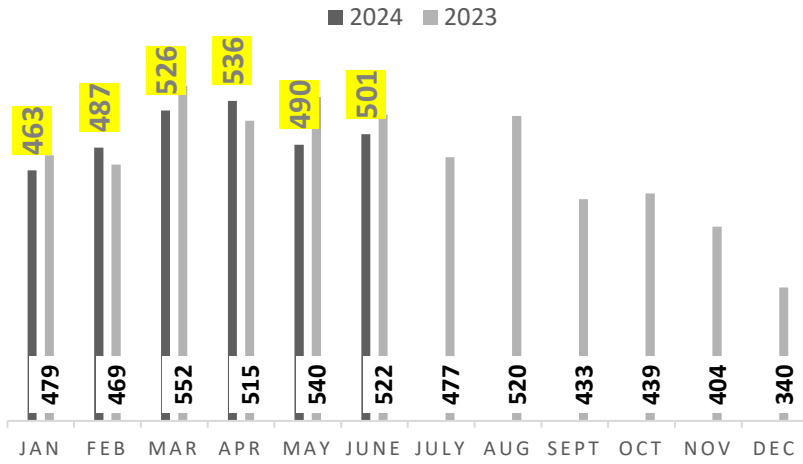
12 total sales vs 28 actives

14.00 - month supply of inventory

Predictions

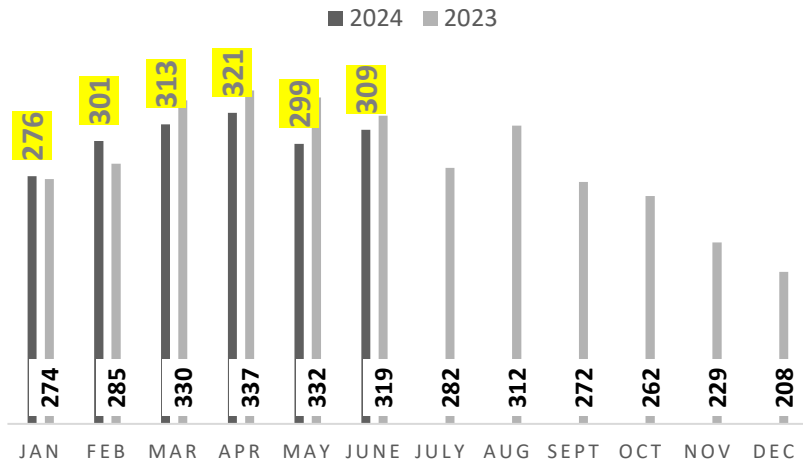


Acadiana Pendingings



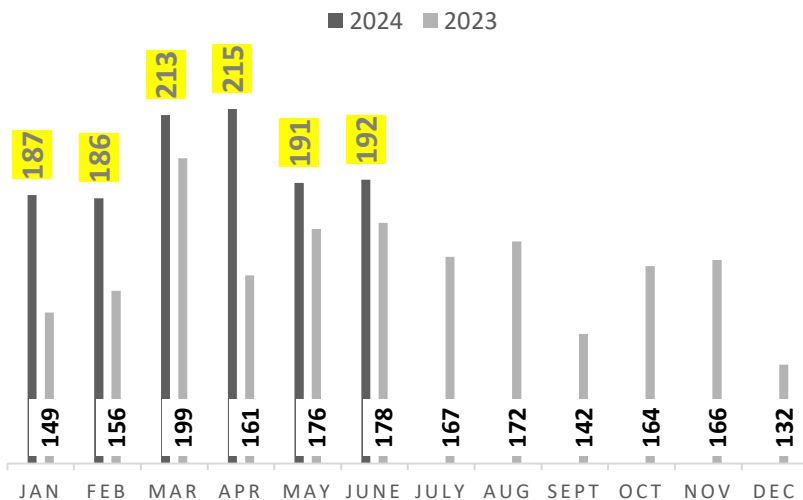
Pending sales across Acadiana are **down** 4% from June last year. Compared to May 2024 they are **up** by 2%.

Lafayette Parish Pendingings



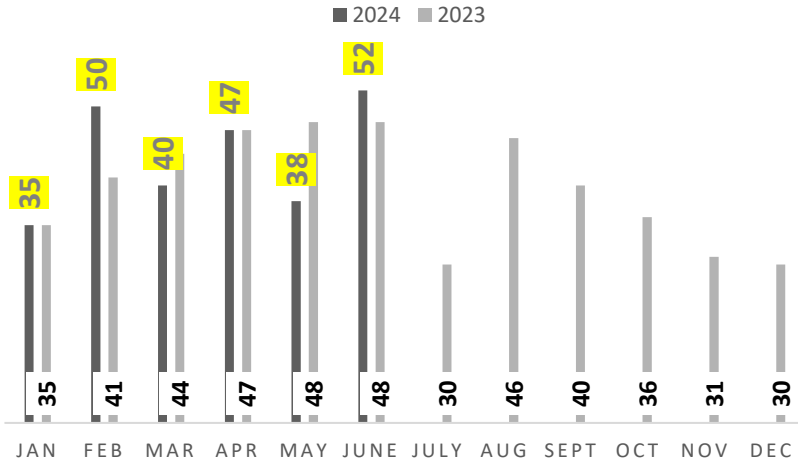
Pending sales in Lafayette Parish are **down** 3% from June last year. Compared to May 2024 they are **up** by 3%.

Out of Parish Pendingings



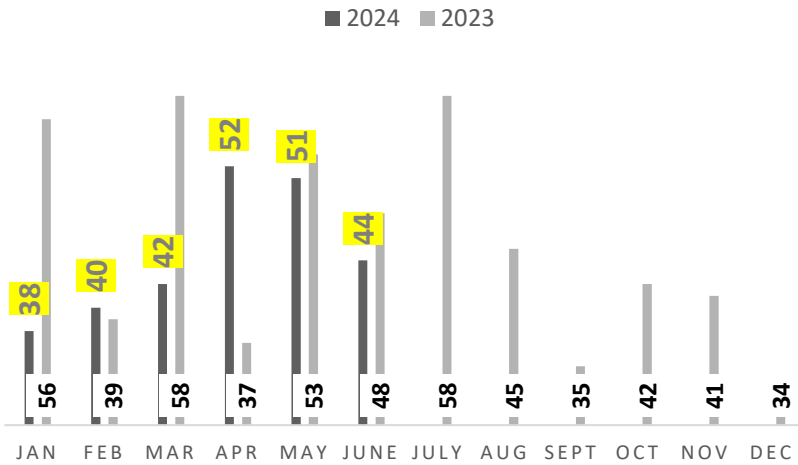
Pending sales out of Parish are **up** 8% from June last year. Compared to May 2024 they are **up** by <1%.

Iberia Parish Pendingings



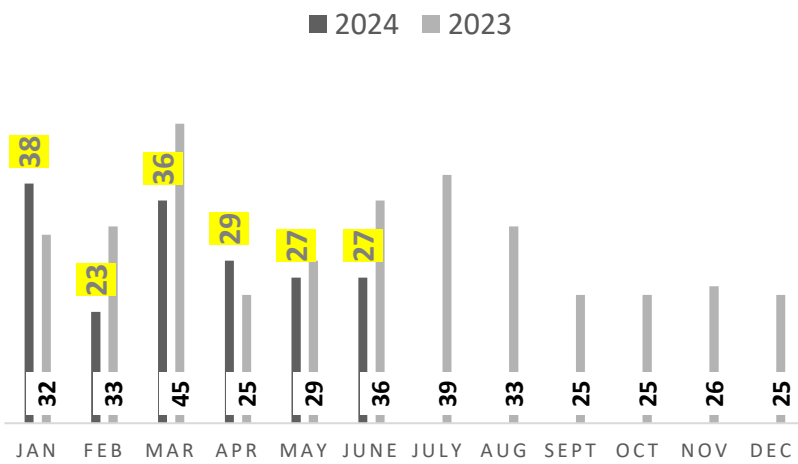
Pending sales across Iberia Parish are **up** 8% from June last year. Compared to May 2024 they are **up** by 27%.

St Landry Parish Pendingings



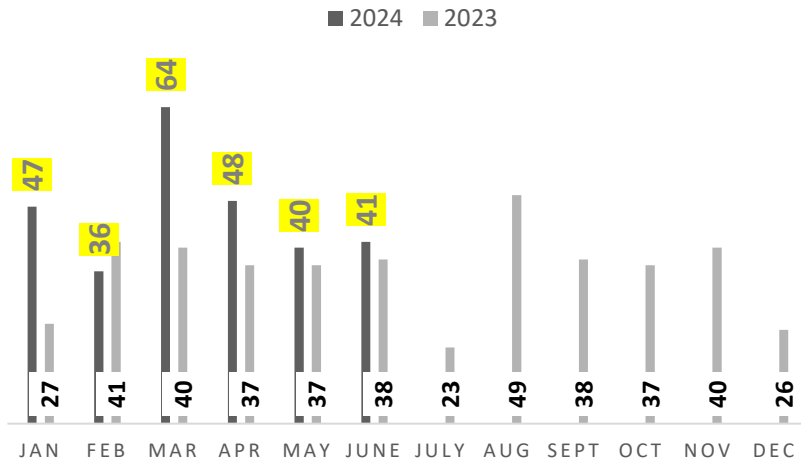
Pending sales across St Landry Parish are **down** 8% from June last year. Compared to May 2024 they are **down** by 14%.

St Martin Parish Pendingings



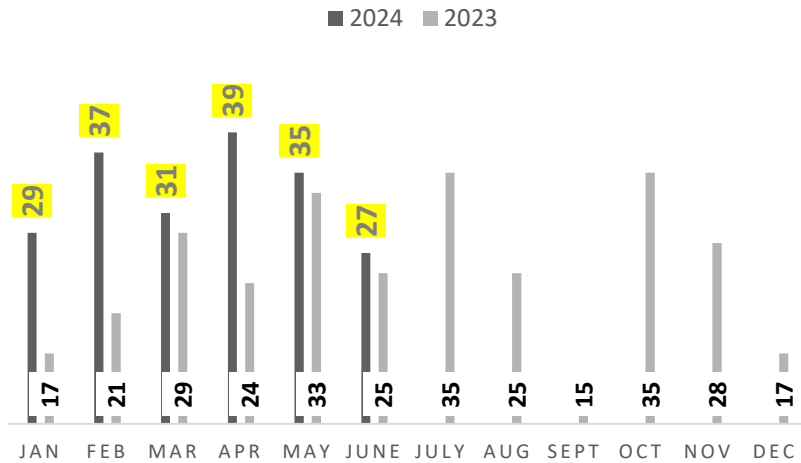
Pending sales across St Martin Parish are **down** 25% from June last year. Compared to May 2024 they are exactly the same.

Vermilion Parish Pendingings



Pending sales across Vermilion Parish are **up** 7% from June last year. Compared to May 2024 they are **up** by 2%.

Acadia Parish Pendingings



Pending sales across Acadia Parish are **up** 7% from June last year. Compared to May 2024 they are **down** by 23%.

Market Penetration



YOUR BRAND

COMPETITORS

Top 10 Listing Companies in Acadiana – June 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	339.0	95,118,672	280,586	13.36	15.00
2	Latter & Blum (I001163)	256.0	77,422,785	302,433	10.09	12.21
3	Keller Williams Realty Acadiana (I000906)	298.5	64,717,940	216,811	11.77	10.20
4	EXP Realty, LLC (exprealty)	288.5	64,204,274	222,545	11.37	10.12
5	Cicero Realty LLC (I001234)	236.0	60,957,054	258,293	9.30	9.61
6	Keaty Real Estate Team (I000932)	176.0	48,097,199	273,280	6.94	7.58
7	Lamplighter Realty, LLC (I001186)	87.0	25,386,006	291,793	3.43	4.00
8	NextHome Cutting Edge Realty (I001236)	55.0	15,152,988	275,509	2.17	2.39
9	Dwight Andrus Real Estate Agency, LLC (I001261)	30.0	12,092,850	403,095	1.18	1.91
10	HUNCO Real Estate (I001141)	40.0	11,466,481	286,662	1.58	1.81

Top 10 Listing OR Selling Companies in Acadiana – June 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	643.0	183,653,615	285,620	12.67	14.48
2	EXP Realty, LLC (exprealty)	728.5	162,923,006	223,642	14.36	12.84
3	Latter & Blum (I001163)	515.0	162,178,610	314,910	10.15	12.78
4	Keller Williams Realty Acadiana (I000906)	717.5	158,821,242	221,354	14.14	12.52
5	Keaty Real Estate Team (I000932)	332.0	91,193,373	274,679	6.54	7.19
6	Cicero Realty LLC (I001234)	270.0	69,745,444	258,316	5.32	5.50
7	NextHome Cutting Edge Realty (I001236)	128.0	32,571,478	254,465	2.52	2.57
8	Non-Mbr Office/Seller (I90001)	126.0	31,363,461	248,916	2.48	2.47
9	HUNCO Real Estate (I001141)	86.0	25,403,866	295,394	1.69	2.00
10	Lamplighter Realty, LLC (I001186)	87.0	25,386,006	291,793	1.71	2.00

Top 10 Listing Companies in Lafayette Parish – June 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	208.0	64,758,151	311,337	13.35	14.42
2	Latter & Blum (I001163)	188.0	62,449,254	332,177	12.07	13.91
3	Cicero Realty LLC (I001234)	195.0	51,478,759	263,994	12.52	11.47
4	EXP Realty, LLC (exprealty)	175.5	44,566,474	253,940	11.26	9.93
5	Keller Williams Realty Acadiana (I000906)	162.0	43,131,451	266,244	10.40	9.61
6	Keaty Real Estate Team (I000932)	112.0	33,615,900	300,142	7.19	7.49
7	Lamplighter Realty, LLC (I001186)	71.0	20,717,079	291,790	4.56	4.61
8	Dwight Andrus Real Estate Agency, LLC (I001261)	25.0	11,080,850	443,234	1.60	2.47
9	NextHome Cutting Edge Realty (I001236)	36.0	10,872,988	302,027	2.31	2.42
10	HUNCO Real Estate (I001141)	28.0	9,188,181	328,149	1.80	2.05

Top 10 Listing OR Selling Companies in Lafayette Parish – June 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum (I001163)	390.0	134,271,864	344,287	12.52	14.95
2	Real Broker, LLC (I001335)	419.0	133,161,959	317,809	13.45	14.83
3	EXP Realty, LLC (exprealty)	439.5	113,934,464	259,237	14.10	12.69
4	Keller Williams Realty Acadiana (I000906)	412.0	107,449,725	260,800	13.22	11.97
5	Keaty Real Estate Team (I000932)	227.0	68,393,276	301,292	7.28	7.62
6	Cicero Realty LLC (I001234)	219.0	57,885,199	264,316	7.03	6.45
7	NextHome Cutting Edge Realty (I001236)	80.0	23,638,933	295,487	2.57	2.63
8	HUNCO Real Estate (I001141)	67.0	21,459,676	320,294	2.15	2.39
9	Lamplighter Realty, LLC (I001186)	71.0	20,717,079	291,790	2.28	2.31
10	Non-Mbr Office/Seller (I90001)	72.5	20,296,003	279,945	2.33	2.26

Market Penetration Report by Companies

Top 10 Listing OR Selling Companies in Iberia Parish – June 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	74.0	12,212,673	165,036	17.79	15.60
2	McGeeScott Realty (I001196)	45.0	10,147,390	225,498	10.82	12.96
3	EXP Realty, LLC (exprealty)	50.0	8,457,078	169,142	12.02	10.80
4	Latter & Blum (I001163)	39.0	8,184,970	209,871	9.38	10.46
5	Keaty Real Estate Team (I000932)	27.0	5,677,300	210,270	6.49	7.25
6	Real Broker, LLC (I001335)	18.0	3,675,294	204,183	4.33	4.70
7	WJH LLC of Delaware (I001363)	15.0	3,218,870	214,591	3.61	4.11
8	NextHome Cutting Edge Realty (I001236)	14.0	3,005,500	214,679	3.37	3.84
9	Rhodes Realty, LLC (I001240)	11.0	1,938,400	176,218	2.64	2.48
10	Caffery Real Estate, Inc. (I000915)	12.0	1,681,000	140,083	2.88	2.15

Top 10 Listing OR Selling Companies in St Landry Parish – June 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	94.0	15,784,900	167,924	21.08	19.28
2	Real Broker, LLC (I001335)	59.0	14,999,804	254,234	13.23	18.32
3	EXP Realty, LLC (exprealty)	40.0	6,340,200	158,505	8.97	7.74
4	Latter & Blum (I001163)	24.0	5,349,400	222,892	5.38	6.53
5	Non-Mbr Office/Seller (I90001)	17.0	3,987,800	234,576	3.81	4.87
6	Hargroder Real Estate Group (I001199)	15.0	3,708,500	247,233	3.36	4.53
7	RE/MAX Excellence (I001244)	17.0	2,865,380	168,552	3.81	3.50
8	Evolve Realty, LLC (I001367)	13.0	2,611,600	200,892	2.91	3.19
9	Goldie Locks Realty LLC (I001197)	11.0	2,587,900	235,264	2.47	3.16
10	Keaty Real Estate Team (I000932)	12.0	2,296,500	191,375	2.69	2.81

Top 10 Listing OR Selling Companies in St Martin Parish – June 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	50.0	11,367,113	227,342	15.34	17.09
2	EXP Realty, LLC (exprealty)	50.0	10,210,800	204,216	15.34	15.35
3	Keller Williams Realty Acadiana (I000906)	57.0	9,317,840	163,471	17.48	14.01
4	RE/MAX Acadiana (I000020)	23.0	5,722,556	248,807	7.06	8.60
5	Latter & Blum (I001163)	22.0	4,774,400	217,018	6.75	7.18
6	Non-Mbr Office/Seller (I90001)	13.5	2,637,188	195,347	4.14	3.97
7	Lamplighter Realty, LLC (I001186)	7.0	2,373,529	339,076	2.15	3.57
8	Keaty Real Estate Team (I000932)	10.0	2,251,297	225,130	3.07	3.39
9	HUNCO Real Estate (I001141)	5.0	1,530,200	306,040	1.53	2.30
10	Rhodes Realty, LLC (I001240)	7.0	1,491,400	213,057	2.15	2.24

Market Penetration Report by Companies

Top 10 Listing OR Selling Companies in Vermilion Parish – June 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	57.0	13,055,545	229,045	12.90	15.08
2	Cicero Realty LLC (I001234)	51.0	11,860,245	232,554	11.54	13.70
3	EXP Realty, LLC (exprealty)	65.0	9,961,114	153,248	14.71	11.51
4	Keller Williams Realty Acadiana (I000906)	50.0	8,569,905	171,398	11.31	9.90
5	Latter & Blum (I001163)	32.0	8,082,444	252,576	7.24	9.34
6	Keaty Real Estate Team (I000932)	15.0	4,263,500	284,233	3.39	4.93
7	RE/MAX Acadiana (I000020)	17.0	3,173,965	186,704	3.85	3.67
8	NextHome Cutting Edge Realty (I001236)	11.0	2,572,045	233,822	2.49	2.97
9	Dream Home Realty, LLC (I001181)	13.0	2,466,500	189,731	2.94	2.85
10	Lamplighter Realty, LLC (I001186)	9.0	2,295,398	255,044	2.04	2.65

Top 10 Listing OR Selling Companies in Acadia Parish – June 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	EXP Realty, LLC (exprealty)	84.0	14,019,350	166,897	25.61	24.41
2	Keaty Real Estate Team (I000932)	41.0	8,311,500	202,720	12.50	14.47
3	Real Broker, LLC (I001335)	40.0	7,393,900	184,848	12.20	12.87
4	Keller Williams Realty Acadiana (I000906)	30.5	5,486,199	179,875	9.30	9.55
5	Platinum Realty (I001092)	13.0	2,466,700	189,746	3.96	4.29
6	Century 21 Action Realty (I001065)	10.0	2,048,250	204,825	3.05	3.57
7	Latter & Blum (I001163)	8.0	1,515,532	189,442	2.44	2.64
8	Non-Mbr Office/Seller (I90001)	8.5	1,442,032	169,651	2.59	2.51
9	A.L.C. Real Estate (I000016)	6.0	1,085,300	180,883	1.83	1.89
10	Cajun Real Estate (I000975)	2.0	1,060,000	530,000	0.61	1.85